

## EUROFIMA

Annual Report 2016



### European Company for the Financing of Railroad Rolling Stock

## Contents

KEY FIGURES	4
REPORT OF THE BOARD OF DIRECTORS TO THE GENERAL ASSEMBLY	5
MESSAGE FROM THE CHAIRMAN	11
CORPORATE GOVERNANCE Governing bodies Controlling bodies Organizational chart Members of governing and controlling bodies as at January 1, 2017	15 16 18 20 21
ACTIVITY REPORT 2016 activities 2016 results and outlook for 2017	23 24 28
FINANCIAL STATEMENTS Income statement Statement of comprehensive income Balance sheet Statement of changes in equity Statement of cash flows Notes to the financial statements Auditor's Report	31 32 33 34 35 36 37 68
MILESTONES IN DEVELOPMENT	75

3

## Key figures

Financial data: amounts in million CHF Railway equipment: in units

	2016	2015	2014	2013	2012
Balance sheet					
Total	20 900	22 801	26 089	27 577	31 300
Assets					
Liquid assets (1)	3 624	3 916	4 305	4 093	4 198
Equipment financing contracts	14 377	15 508	18 275	20 932	22 532
Derivative financial instruments	2 884	3 361	3 493	2 533	4 552
Liabilities					
Outstanding borrowings (2)	18 400	20 164	23 300	24 634	28 305
Derivative financial instruments	817	1 023	1 186	1 380	1 437
Equity					
Equity + Callable share capital	3 695	3 677	3 664	3 625	3 613
Net profit and appropriation to reserves					
Net profit for the financial year	21	29	33	34	34
Appropriation to statutory reserves	24	28	30	30	37
Ratios in %					
Total operating expense/ Total operating income	37.1	16.1	20.4	23.6	22.5
Net profit / Average equity	1.3	1.8	2.1	2.3	2.3
(Equity + Callable share capital) / Outstanding borrowings	20.1	18.2	15.7	14.7	12.8
(Sound share capital (5) + Shareholder guarantee AAA/AA) / Outstanding borrowings	27.3	24.8	21.4	20.1	17.5
(Sound share capital <sup>(4)</sup> + Shareholder guarantee Aaa/Aa) / Outstanding borrowings	27.0	24.6	21.2	19.9	17.3
Borrowings and repayments during the financial year					
Borrowings	6 474	5 210	3 700	3 438	3 263
Repayments	7 953	7 205	6 240	4 682	5 403
Repayment rate in %	122.9	138.3	168.7	136.2	165.2
Railway equipment financed during the financial year					
Locomotives	49	43	15	46	0
Multiple-unit trains					
- Motor units	637	264	199	12	62
- Trailer cars	612	133	268	12	108
Passenger cars	158	277	16	149	23
Freight cars	0	7	0	3	0

Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

<sup>(1)</sup> Cash and cash equivalents and financial investments
(2) Amounts due to credit institutions and customers and debts evidenced by certificates
(3) Equity and callable share capital AAA/AA
(4) Equity and callable share capital Aaa/Aa

## Report of the Board of Directors to the General Assembly

EUROFIMA is a supranational organization. Its shareholders, which are also its customers, are the railways of its member States. EUROFIMA fulfills a task of public interest. It is located in Basel, Switzerland.

#### CONSTITUTION AND MISSION

EUROFIMA was established on November 20, 1956, based on an international treaty (the "Convention") between sovereign States. It is governed by the Convention signed by its member States, its articles of association ("Statutes") and in a subsidiary manner by the law of the country in which it is located. It was originally founded for a period of 50 years. The decision taken by the extraordinary General Assembly of February 1, 1984, to extend this period for an additional 50 years, until 2056, was approved by all member States. EUROFIMA's shareholders are railways of the European member States which are parties to the Convention. EUROFIMA's mission is to support the development of rail transportation in Europe and to support the railways which are its shareholders, as well as other railway bodies, in renewing and modernizing their equipment.

#### **ACTIVITY**

EUROFIMA finances railway equipment through borrowings or equity capital. EUROFIMA secures title to or obtains security interests deemed equivalent (in particular pledges) on or in respect of equipment. The general principles of EUROFIMA's activity are defined in an agreement (the "Basic Agreement") between the railways and EUROFIMA. The Basic Agreement remains valid for the entire duration of EUROFIMA's existence and can only be altered with the consent of all the railways and EUROFIMA. EUROFIMA's equity is primarily used for investments in liquid assets and, to a limited extent, for equipment financing contracts.

#### **EQUIPMENT**

EUROFIMA either holds title to the equipment until the financing has been completely reimbursed or it holds a direct or indirect security interest deemed equivalent, particularly pledges. The equipment is recorded in the company's register with its number and type. Each railway is responsible for maintaining the equipment. In case of damage or loss, the equipment must be replaced without delay and at the railway's expense. If a railway does not fulfill its obligations, EUROFIMA has the right to repossess the equipment to cover its exposure. The railway continues to assume responsibility for all contracts into which it has entered with the company. EUROFIMA has never experienced a loss due to the failure of a railway to assume its contractual obligations.

## GUARANTEE RESERVE AND SUBSIDIARY SHAREHOLDER GUARANTEE

In the event of a default by a railway, the guarantee reserve, as outlined in Article 29 of the Statutes, may be called upon. According to this article, the yearly allocation to the guarantee reserve corresponds to the balance of the annual profit, after allocation to the ordinary reserve of 5% of the net profit and the eventual payment of a dividend, statutorily limited to a maximum of 4% of the paid-in share capital. After appropriation of the 2016 surplus, the quarantee reserve reached CHF 713 million. In addition, pursuant to Article 26 of the Statutes, each shareholder guarantees the fulfillment of all equipment financing contracts in proportion to its participation in EUROFIMA's share capital and up to a maximum amount equal to its participation in EUROFIMA's subscribed share capital. This subsidiary shareholder guarantee can only be called when (i) a railway and its guaranteeing member State have not discharged obligations under equipment financing contracts and (ii) the guarantee reserve, as outlined by Article 29 of the Statutes, is not sufficient to cover the loss resulting from such non-payment.

#### SHAREHOLDERS' DISTRIBUTION

Shareholder		Number of shares	in % of share capital	Subscribed share capital (in CHF)			
				2016	2015	2016	2015
Deutsche Bahn AG	DB AG	58 760	22.60%	587 600 000	587 600 000	470 080 000	470 080 000
SNCF Mobilités	SNCF	58 760	22.60%	587 600 000	587 600 000	470 080 000	470 080 000
Ferrovie dello Stato Italiane S.p.A.	FS	35 100	13.50%	351 000 000	351 000 000	280 800 000	280 800 000
SNCB	SNCB	25 480	9.80%	254 800 000	254 800 000	203 840 000	203 840 000
NV Nederlandse Spoorwegen	NS	15 080	5.80%	150 800 000	150 800 000	120 640 000	120 640 000
RENFE Operadora	RENFE	13 572	5.22%	135 720 000	135 720 000	108 576 000	108 576 000
Swiss Federal Railways	SBB	13 000	5.00%	130 000 000	130 000 000	104 000 000	104 000 000
Luxembourg National Railways	CFL	5 200	2.00%	52 000 000	52 000 000	41 600 000	41 600 000
CP-Comboios de Portugal, E.P.E.	СР	5 200	2.00%	52 000 000	52 000 000	41 600 000	41 600 000
ÖBB-Holding AG	ÖBB	5 200	2.00%	52 000 000	52 000 000	41 600 000	41 600 000
Hellenic Railways	OSE	5 200	2.00%	52 000 000	52 000 000	41 600 000	41 600 000
Näringsdepartementet, Sweden		5 200	2.00%	52 000 000	52 000 000	41 600 000	41 600 000
Akcionarsko društvo Železnice Srbije	ŽS	2 800	1.08%	28 000 000	58 240 000	22 400 000	46 592 000
České dráhy, a.s.	ČD	2 600	1.00%	26 000 000	26 000 000	20 800 000	20 800 000
HŽ Putnički prijevoz d.o.o.	HŽ	2 122	0.82%	21 220 000	5 200 000	16 976 000	4 160 000
Hungarian State Railways Ltd.	MÁV	1 820	0.70%	18 200 000	18 200 000	14 560 000	14 560 000
Bosnia and Herzegovina Railways	ŽFBH	1 326	0.51%	13 260 000	5 200 000	10 608 000	4 160 000
Železničná spoločnosť Slovensko, a.s.	ŽSSK	1 300	0.50%	13 000 000	13 000 000	10 400 000	10 400 000
Slovenske železnice d.o.o.	SŽ	1 092	0.42%	10 920 000	5 200 000	8 736 000	4 160 000
Holding Balgarski Darzhavni Zheleznitsi EAD	BDZ	520	0.20%	5 200 000	5 200 000	4 160 000	4 160 000
Javno pretprijatie Makedonski Železnici- Infrastruktura	MŽI	243	0.09%	2 430 000	2 080 000	1 944 000	1 664 000
Željeznički Prevoz Crne Gore AD	ŽPCG	156	0.06%	1 560 000	1 560 000	1 248 000	1 248 000
Turkish State Railways	TCDD	104	0.04%	1 040 000	1 040 000	832 000	832 000
Makedonski Železnici - Transport AD	MŽT	61	0.02%	610 000	520 000	488 000	416 000
Danish State Railways	DSB	52	0.02%	520 000	520 000	416 000	416 000
Norwegian State Railways	NSB	52	0.02%	520 000	520 000	416 000	416 000
Total		260 000	100.00%	2 600 000 000	2 600 000 000	2 080 000 000	2 080 000 000

<sup>(1)</sup> As per Article 21 of the Statutes, the callable share capital may be called in unconditionally at any time by decision of the Board of Directors

#### STATE GUARANTEE

The railway shareholders' obligations towards EUROFIMA benefit from a double guarantee. Firstly, each member State is either directly liable for or guarantees the obligations of its railway under the equipment financing contracts. Secondly, each member State is either directly liable for or guarantees the obligations of its railway in such railway's capacity as a shareholder of EUROFIMA. In addition, pursuant to Article 9 of the Convention, the member States

take the necessary measures to ensure the transfer of funds arising from the company's activity. As at December 31, 2016, the equity and the sum of the uncalled capital, and the shareholder guarantee, both taking into account only shareholders from member States rated AAA/Aaa or AA/Aa, corresponded to 27.3% and 27.0% respectively of outstanding borrowings based on Standard & Poor's and Moody's ratings.

#### Ratings of the member States at December 31, 2016 and 2015

	2016		2015	
	Standard & Poor's	Moody's	Standard & Poor's	Moody's
Germany	AAA	Aaa	AAA	Aaa
France	AA	Aa2	AA	Aa2
Italy	BBB-	Baa2	BBB-	Baa2
Belgium	AA	Aa3	AA	Aa3
Netherlands	AAA	Aaa	AAA	Aaa
Spain	BBB+	Baa2	BBB+	Baa2
Switzerland	AAA	Aaa	AAA	Aaa
Luxembourg	AAA	Aaa	AAA	Aaa
Portugal	BB+	Ba1	BB+	Ba1
Austria	AA+	Aa1	AA+	Aaa
Greece	B-	Caa3	CCC+	Caa3
Sweden	AAA	Aaa	AAA	Aaa
Serbia	BB-	B1	BB-	B1
Czech Republic	AA-	A1	AA-	A1
Croatia	ВВ	Ba2	ВВ	Ba1
Hungary	BBB-	Baa3	BB+	Ba1
Bosnia and Herzegovina	В	В3	В	В3
Slovakia	A+	A2	A+	A2
Slovenia	A	Baa3	A-	Baa3
Bulgaria	BB+	Baa2	BB+	Baa2
FYR Macedonia	BB-	-	BB-	-
Montenegro	B+	B1	B+	Ba3
Turkey	ВВ	Ba1	BB+	Baa3
Denmark	AAA	Aaa	AAA	Aaa
Norway	AAA	Aaa	AAA	Aaa

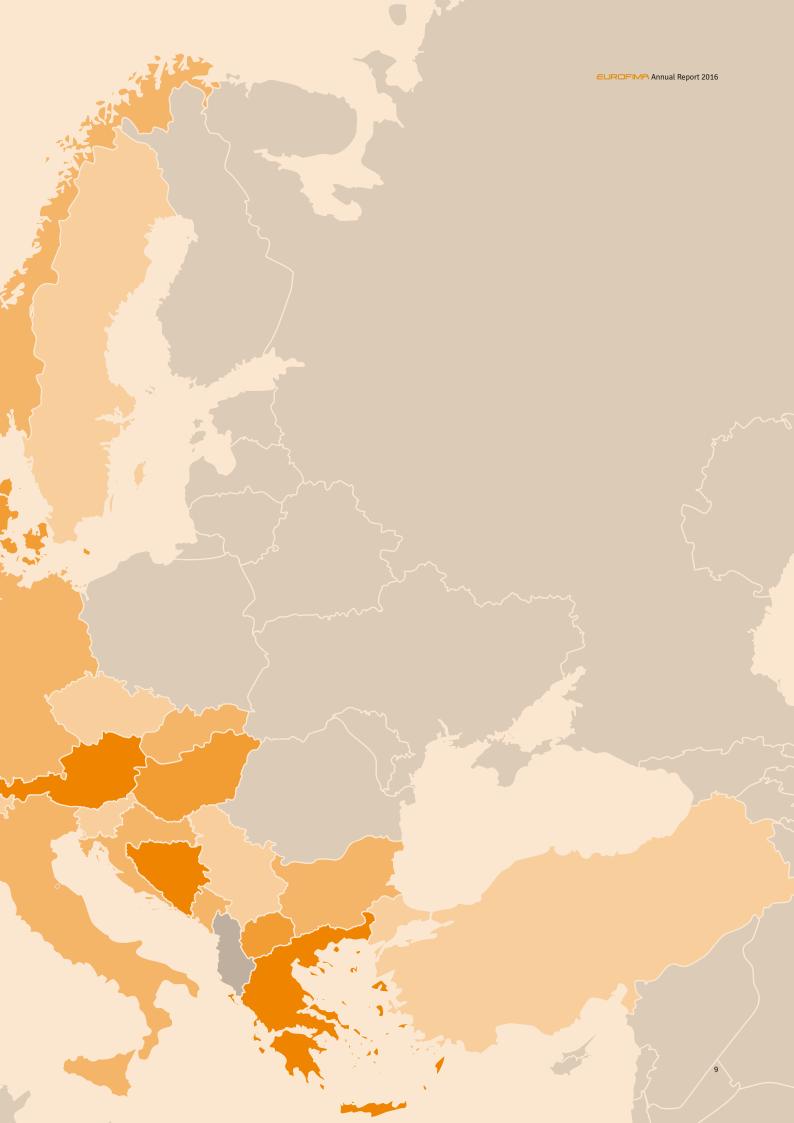
#### Rating of EUROFIMA at December 31, 2016

	Standard & Poor's	Moody's
Long-term	AA+	Aa1
Short-term	A-1+	P-1
Outlook	stable	stable

Country	Member since
Austria	1955
Belgium	1955
Denmark	1955
France	1955
Germany	1955
Italy	1955
Luxembourg	1955
Netherlands	1955
Norway	1955
Portugal	1955
Serbia	1955
Spain	1955
Sweden	1955
Switzerland	1955
Greece	1957
Turkey	1957
Hungary	1991
Croatia	1993
Slovenia	1993
Bosnia and Herzegovina	1996
FYR Macedonia	1996
Bulgaria	1998
Slovakia	2000
Czech Republic	2002
Montenegro	2006



EUROFIMA's annual report covers the period from January 1 to December 31. It is also available at www.eurofima.org



36.29/o
Basel III ratio
(2015: 30.6%)

CHF NOITH NOITH NOITH Railway financing disbursed in 2016

**Loan losses** in EUROFIMA's history

> 1456 Units of rolling stock financed in 2016

**EUROFIME** Annual Report 2016

# Message from the Chairman



## Message from the Chairman

Geopolitics was at the forefront of the year 2016 and it served as a stark reminder of just how interlinked the global economy has become. Uncertainty surrounding elections and referendums directly led to increased volatility in the financial market. Monetary policy intervention, the lifeline for global recovery after the 2008 financial crisis, started to show its side effects and came into question. Business leaders are tasked with assessing the potential ramifications resulting from this changing political landscape and navigating the uncertainty that may exist as a result in the near-term.

Yet despite this volatility, global growth managed to continue its positive trajectory in 2016. The Eurozone was able to continue its economic recovery, driven largely through strengthening in the domestic economy with labor market improvements, low-inflation and ultra-easy monetary policies. The United States also continued its growth trend with unemployment improving to a post financial crisis low. The Federal Reserve's decision to raise interest rates in December and their elevated rate hike indications for 2017 show further belief in the economic outlook in the year ahead. Lastly, despite early concerns surrounding China to start 2016, growth came back in the second-half of 2016. These concerns regarding growth may resurface as the context of trade relations between the United States and China take shape in 2017.

Favorable financing conditions provided an environment that allowed EUROFIMA to provide CHF 1.7 billion equivalent in longand short-term financing to its shareholder railways. This represented an increase of over 100% in lending to its shareholder railways in 2016. The primary beneficiaries of these funds were SBB, NS, SNCB and ÖBB. While this represented a significant increase in lending activity, EUROFIMA was able to maintain its strategic balance between prudent risk management and fulfilling its public mission.

Given the increased demand for funds received from our share-holder railways, and for longer tenors, EUROFIMA focused its debt capital markets activity, raising CHF 1.1 billion equivalent, on the EUR and AUD currency markets. In April, EUROFIMA returned to the EUR market with a new 7-year, EUR 600 million bond in fixed rate format that was subsequently tapped two times to bring the total outstanding to EUR 800 million. This marked the company's return to the EUR market after its last issuance in 2011. EUROFIMA was also very active in the long-end of the Kangaroo market in 2016. EUROFIMA commenced with taps of its AUD Dec 2025 bond, followed by a new Jan 2027 bond that was also tapped several times throughout the remainder of 2016.

The year 2016 also marked an important milestone for the rail transport policy in Europe. The European Commission and Parliament approved the Fourth Railway Package, which furthers efforts to liberalize and standardize the rail transport sector throughout the Europe Union. These liberalization efforts focus on the technical standards for rolling stock, independent management of infrastructure and domestic passenger services with the ultimate aim being to reduce subsidies for rail transport. In this regard, EUROFIMA aims at leveraging its considerable expertise and market credibility in rolling stock finance and enhancing the implementation of its treaty mission by aligning its intra-EU lending more closely with the policy objectives of the European Union.

The geopolitical uncertainties that helped to define 2016 will likely continue in 2017 with elections in Europe, the triggering of Article 50 by the United Kingdom, and the transfer of power in the United States. Yet despite these uncertainties, there remain strong reasons for optimism in the year ahead. The expected fiscal easing policies of a Trump administration is expected to provide additional stimulus to the United States economy. The depreciation of the euro currency should bode well for European exports while continued accommodative monetary policy should ensure that monetary condition will remain supportive. The approval of the Fourth Railway Package and the continued focus on achieving sustainability targets across Europe provides a positive outlook to the rail transport sector. The continuing evolution of the rail transport sector has afforded EUROFIMA with an opportunity to proactively assess its overall public mission and these efforts will continue into 2017.

The management and staff of EUROFIMA have once again shown strong determination and dedication to furthering the mission of EUROFIMA, as evidenced by the results realized in 2016. In recognition of this commitment, the Board of Directors would like to extend its sincere thanks and appreciation for the achievements made in 2016.

**Alain Picard** Chairman of the Board



**EURUFIME** Annual Report 2016

## Corporate Governance

Governing bodies

Controlling bodies

Organizational chart

Members of governing and controlling bodies as at January 1, 2017  $\,$ 

## Governing bodies

As a public international body, EUROFIMA is governed first by its constitutive documents and only subsidiarily by Swiss law. Its constitutive documents are the Convention, the Statutes and the Basic Agreement. The organization's legal framework sets out the structure for EUROFIMA's governance. In addition to the constitutive documents, EUROFIMA's activities are governed by a set of policies, guidelines and rules of procedures adopted by the General Assembly, the Board of Directors or the Management. As a supranational organization, EUROFIMA is not subject to any national or international regulatory authority.

The member States have reserved extensive corporate governance rights over EUROFIMA. The following changes to EUROFIMA's organization require the consent of the member States: head office, objective, duration, conditions for admission of shareholders, quorums applicable to important shareholders' resolutions, equal voting rights of directors, all terms dealing with the shareholders' liability and the establishment of branches. EUROFIMA has to report annually on its development and its financial position to its member States. Such reporting is done through the International Transport Forum, an intergovernmental organization within the OECD family.

EUROFIMA is managed and administered by the General Assembly, the Board of Directors and the Management.

#### **GENERAL ASSEMBLY**

The General Assembly convenes at least once annually. It approves the annual report of the Board of Directors, the audited financial statements, the appropriation of the annual surplus, the discharge of the acts of the Management and the Board of Directors, and it appoints the External Auditor. It also approves the maximum amount of borrowings and the organization regulations. Decisions are taken by the majority of votes of the shares represented. However, in order to amend the Statutes, to reduce or to increase the subscribed share capital, to transfer shares and subscription rights, to dissolve the organization, to appoint

liquidators, and to extend the organization's duration, a supermajority representing at least seven-tenths of the subscribed share capital is required. The General Assembly decides upon any other questions which are submitted to it by the Board of Directors.

In 2016, the General Assembly convened on five occasions. The main subjects examined by the General Assembly on which it took decisions were: the annual report and the appropriation of 2015 surplus, the discharge of members of the Board of Directors and the Management for the financial year 2015, reappointment of the External Auditor for the financial year 2016, the maximum amounts of borrowings which may be concluded, the updated organization regulations, modification of the statutes and the partial renewal of the Board of Directors.

#### **BOARD OF DIRECTORS**

The Board of Directors is responsible for EUROFIMA's strategy and its financial success. It sets the overall direction and assumes supervision and control of the organization and its Management.

It meets at least once quarterly. Each director has one vote. A majority of directors present or represented constitute a quorum. Decisions are taken on the basis of the majority of the directors present or represented except for the conclusion of borrowings where a three-fourths majority is required. In urgent cases, decisions may be reached according to a written procedure.

With the exception of certain reserved powers, the Board of Directors is authorized to entrust all or part of the management of the institution to one or several of its members ("representatives") or third persons who need not necessarily be directors ("members of the Management"). As a result, the executive management is delegated to members of the Management. In this regard, the General Assembly has established organization regulations determining the rights and responsibilities of the Board of Directors and the Management.

The Board of Directors authorizes all equipment financing contracts and all borrowings within the limits laid down by the General Assembly. It is responsible for the financial statements as well as the existence and maintenance of the internal control system on financial reporting. The Board of Directors is the competent body to call-in the not paid-in share capital.

The Board members, including the Chairman and Vice-Chairmen, are appointed by the General Assembly, with one Board member for each shareholder holding at least 2% of the share capital. They are appointed for a period of three years and are eligible for re-election. As at January 1, 2017, the Board of Directors consisted of 12 members.

The Chairman calls the Board meetings with sufficient notice and draws up the agenda. Any other Board member has the right to call an additional meeting, if deemed necessary. Minutes are kept of the proceedings and decisions of the Board of Directors.

In order to ensure an efficient interaction with the Board of Directors, the meetings are also attended by the Management. The Chairman works with the Management in between the meetings.

The Board of Directors established two advisory bodies: the Chairman's Committee and the Audit and Risk Committee.

- » The Chairman's Committee deals with a broad variety of topics in preparation for meetings of the Board of Directors. It further determines objectives, reviews appraisals and decides terms of engagement of the Management within the principles set by the Board of Directors. It consists of the Chairman, the Vice-Chairmen and two other Board members.
- » The Audit and Risk Committee supports the Board of

Directors in its comprehensive supervisory role with respect to financial control, risk control, audit and compliance management. In this respect, it oversees the activities of both Internal and External Audit. It consists of four Board members.

The Board of Directors met on 5 occasions in 2016. On average, Directors' attendance was 95%. The main subjects examined by the Board of Directors on which it took decisions were: the annual budget, the quarterly and annual financial statements, the general authorization to carry out borrowing transactions and associated treasury and derivative transactions, the annual report to the General Assembly, the main internal policies, the report to the Governments parties to EUROFIMA's Convention, the credit rating of the organization, the assessments of the financial position, risk and capital adequacy, and the conclusions of borrowings and equipment financing contracts.

The members of the Board of Directors and its advisory bodies are listed on page 21.

#### **MANAGEMENT**

Under the authority of the Chief Executive Officer and the supervision of the Board of Directors, the Management is responsible for managing the business, overseeing the day-to-day operations of the organization, and preparing decisions for the Board of Directors. The Management consists of the Chief Executive Officer and the Chief Financial Officer. The Management meets as and when required by the operations of the organization. In 2016, 11 meetings were held. The Chief Executive Officer chairs the meetings of the Management. The members of the Management are appointed by the Board of Directors.

The members of the Management are listed on page 21.



## Controlling bodies

#### **EXTERNAL AUDIT**

The External Auditor is appointed annually by the General Assembly in accordance with Article 10 of the Statutes. The responsibility of the External Auditor is to audit the financial statements, to report the results of the audit to the General Assembly and to the Board of Directors, and to express an opinion concerning the financial statements. The External Auditor also verifies the existence of an internal control system designed for the preparation of the financial statements. The audit is carried out in accordance with Swiss Auditing Standards and International Standards on Auditing.

The amounts paid to the External Auditor are disclosed in note 7 to the financial statements.

#### **INTERNAL AUDIT**

The Internal Auditor reports to the Audit and Risk Committee of the Board of Directors. Based on its independent risk assessment, Internal Audit develops an internal audit plan which is reviewed and approved by the Audit and Risk Committee. Its audit scope includes, but is not limited to, EUROFIMA's risk management system, the internal control system, and the policies and procedures adopted by its governing bodies.

Further information on risk management is included in note 3 to the financial statements.





#### INTERNAL CONTROL

The objective of internal control is to ensure a proper functioning of business operations. EUROFIMA's internal control is focused on the financial reporting process and the management of risks. It covers the entire range of policies, procedures, systems and controls for managing and monitoring the organization's operations, risk exposure and financial reporting process.

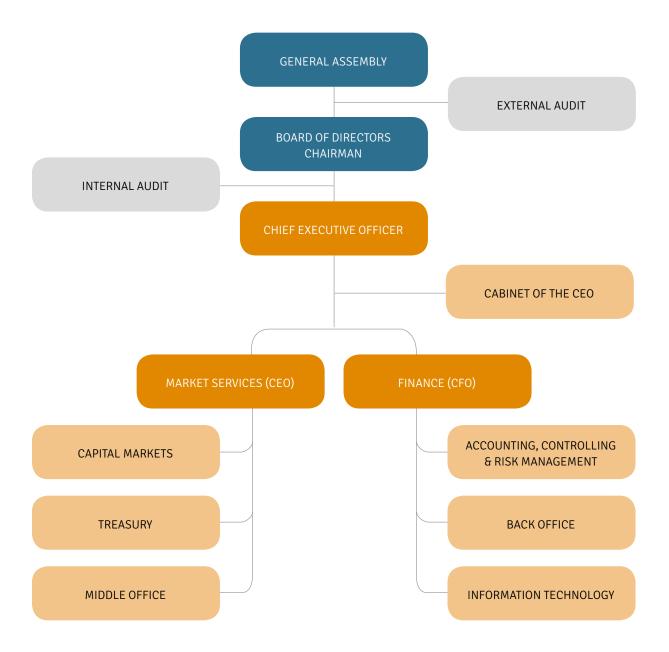
EUROFIMA strives for a balanced mix of both preventive and detective controls taking place at the process levels and at the entity level. The main principle for organizing EUROFIMA's work flows and reducing the risk of error or inappropriate actions is segregation of duties.

The ultimate responsibility for the existence and maintenance of the internal control system is with the Board of Directors. The Management is responsible for its implementation and execution. On behalf of the Board of Directors, the Audit and Risk Committee assesses the quality of the internal control system's performance over time.

The External Auditor is responsible for verifying the existence and the implementation of the internal control system on financial reporting. The Internal Auditor verifies the internal control system with periodic internal reviews of the organization's activities and ensures that they comply with the policies and procedures adopted by the governing bodies. Further information on risk management is included in note 3 to the financial statements.

No advance or credit is granted to members of EUROFIMA's administrative, managerial, and supervisory bodies and no commitment is entered into on their behalf by way of guarantees of any kind by EUROFIMA.

## Organizational chart



## Members of governing and controlling bodies as at January 1, 2017

#### **BOARD OF DIRECTORS**

Chairman		
Alain Picard (1)	(1963, FR)	Chief Executive Officer of SNCF Logistics, Paris
Vice Chairmen		
Olivier Henin (1)	(1972, BE)	Chief Financial Officer and Member of the Management Board of SNCB, Brussels
Harry Müller (1) (2)	(1959, DE)	Head Corporate Treasury of Swiss Federal Railways, Bern
Stefano Pierini (1)	(1965, IT)	Head of Finance, Ferrovie dello Stato Italiane S.p.A., Rome
Wolfgang Reuter (1) (2)	(1950, DE)	Senior Advisor, Deutsche Bahn AG, Berlin
Members		
Alfred Buder (2)	(1969, AT)	Head of Group Finance, ÖBB-Holding AG, Vienna
Lars Erik Fredriksson	(1964, SE)	Investment Director, State Ownership, Ministry of Enterprise and Innovation, Stockholm
Manuel Fresno (1)	(1970, ES)	Chief Financial Officer, RENFE Operadora, Madrid
Ana Maria dos Santos Malhó	(1972, PT)	Financial Department Manager, CP-Comboios de Portugal, E.P.E., Lisbon
Ronald Klein Wassink (1)	(1966, NL)	Corporate Treasurer at NS Groep NV, Utrecht
Konstantinos Petrakis	(1952, GR)	Chief Executive Officer of OSE, Hellenic Railways, Athens
Marc Wengler <sup>(2)</sup>	(1967, LU)	Chief Executive Officer, Luxembourg National Railways, Luxembourg
Secretary		
Susanne Honegger	(1961, CH)	Executive Assistant
MANAGEMENT		
Martin Fleischer	(1970, AT)	Chief Executive Officer
Patrick Tschudin	(1974, CH)	Chief Financial Officer

<sup>(1)</sup> Member of the Chairman's Committee

#### **EXTERNAL AUDITOR**

PricewaterhouseCoopers AG St. Jakobs-Strasse 25 P.O. Box CH-4002 Basel Tel: +41 58 792 51 00

#### CHANGES IN THE BOARD OF DIRECTORS

The following members resigned in 2016: Michel Allé Luigi Lenci Engelhardt Robbe Miroslav Stojčić Panagiotis Theofanopoulos

The outgoing members were sincerely thanked for their active service.

<sup>(2)</sup> Member of the Audit and Risk Committee



**EUROFIMA** Annual Report 2016

## Activity Report

2016 activities2016 results and outlook for 2017

### 2016 activities

2016 was a stable year in terms of core business activities where EUROFIMA managed to further improve its capitalization and reduce its financial leverage. This was largely achieved by a net reduction in loan book, derivatives financial assets and liquid assets.

The financial markets were impacted by several key events. The Brexit vote added to the uncertainty in financial markets in 2016. The persisting low interest rates, especially in Swiss Franc and Euro, continued to put downward pressure on EUROFIMA's net interest income. Nevertheless, interest rates in all major currencies pivoted after the US elections, most notably in US dollar.

EUROFIMA improved its capital adequacy, especially as a result of loan repayments from lower rated and non-investment grade customers. Its non-investment grade exposure in the loan book was reduced to 48% of equity per December 31, 2016 (2015: 63.5% of equity).

To strengthen its liquidity risk management, EUROFIMA gained access to a repo trading platform. Furthermore, it made significant steps towards the implementation of cash margining under its derivative agreements, which it anticipates to finalize in the first half of 2017.

#### LENDING POLICY

EUROFIMA's core activity and public mission consist of supporting the development of rail transportation in Europe by providing its shareholders, 25 national railway operators, and other railway bodies with cost-effective financing to renew and modernize their railway equipment. The eligibility criteria and general procedures for granting this support are outlined in the constitutive documents (Basic Agreement, Convention, Statutes) as well as the Internal Policy Guide.

The conservative lending policy paired with the various layers of support granted in the constitutive documents result in a high quality and resilient loan portfolio, which has never suffered a loss in the entire history of EUROFIMA.

Requests for financing are evaluated through a thorough approval process consisting of three phases:

- » Internal due diligence: EUROFIMA's internal teams appraise the economic, financial, legal and technical aspects of each railway project and evaluate any potential risk related to it. Particular emphasis is put on the technical and economic evaluation of the rolling stock that collateralizes the requested financing. If deemed necessary, external consultants are involved to support the internal due diligence.
- » <u>Approval from governing bodies:</u> The General Assembly sets the amounts that can be borrowed and subsequently used for lending purposes. The Board of Directors approves the financing requests.
- » <u>Monitoring</u>: Upon conclusion of the financing, EUROFIMA monitors the implementation of each railway project, the status of rolling stock collateral and any systemic risk that may deteriorate its position as lender.

#### LENDING ACTIVITY IN 2016

EUROFIMA concluded 17 contracts with 4 shareholders, or their affiliates, for the financing of railway equipment. The railway equipment and the related financing amounts are given below.

Member	Railway	Locomotives		Multiple-unit tra		Locomotives Multiple-unit trains		Passenger	Freight	Financing		
State		mair	ı-line	shunting	moto	motor units		motor units trailer cars		cars	cars	(in million CHF)
		diesel	electric		diesel	electric						
Austria	ÖBB		49			42	23	69		289		
Belgium	SNCB					162	81	34		423		
Netherlands	NS					277	362	55		448		
Switzerland	SBB					156	146			589		
Total			49			637	612	158		1 749		

EUROFIMA holds title or securities deemed equivalent (in particular pledges) to the railway equipment until the funds are fully reimbursed.

#### SUSTAINABILITY

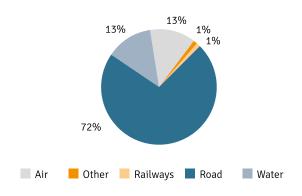
Establishing a low-carbon future has become an increasing point of geopolitical focus. The COP21 conference in Paris in 2015 marked a milestone of international cooperation in which 196 representatives in attendance reached an agreement on the reduction of climate change. The center of the agreement focused on reducing global warming to less than two degrees Celsius compared to pre-industrial levels and for zero net greenhouse gas emissions to be reached during the second half of the 21st century. On April 22, 2016, 174 countries signed this agreement and began to take steps to implement these measures into their own legal systems.

The goal of promoting sustainability is at the core of EUROFIMA's public mission. Supporting the growth and development of passenger rail transport is key to addressing the problem of  $\mathrm{CO}_2$  emissions attributable to the transportation sector. As countries across Europe work to meet the sustainability targets outlined by Europe 2020 and by the COP21 agreement, EUROFIMA is determined to serve as partner to its Member States in fulfilling their objectives.

#### **Transport Greenhouse Emissions**

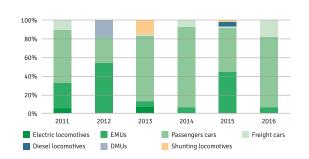
The transportation sector accounts for nearly 23% of energy-based  $\mathrm{CO_2}$  emissions according to the International Energy Agency. The leading culprit being attributable to road, maritime and air transport. Despite efforts to make airplanes more energy efficient, the increasing use of air travel has offset the benefits realized per aircraft according to the European Environment Agency. In the automobile sector, the use of hybrid and electric vehicles has continued to increase, but automobiles still account for 12% of the total EU  $\mathrm{CO_2}$  emissions.

Rail passenger transportation offers a viable solution to counteract these high levels of  ${\rm CO_2}$  emissions. The International Union of Railways indicates that greenhouse gas emissions from rail transport is 85% lower than the average emission from road and air transport. In terms of land usage per passenger-km, rail is 3.5 times lower than for automobiles. In assessing the external costs of transport (i.e. the costs of the negative effects from transport not borne by the company but by society), rail usage has four times less the cost than roads for passenger transport and six times less for freight services.



#### **EUROFIMA Sustainable Projects**

EUROFIMA's public mission to support the development of passenger rail transport within its Member States is well aligned with its commitment to supporting a low-carbon future. As at year end 2016, EUROFIMA had CHF 14.4 billion in development related loans outstanding, which are distributed among 20 member States.



The year 2016 marked a greater than 100% increase, year-over-year, in the amount of funds raised for the rail transport sector. These funds were used to finance 637 electric motor units, 49 electric locomotives and 158 passenger cars, a testament to EUROFIMA's commitment to fulfilling its public mission. However, in addition to providing additional funds for rail transport projects, EUROFIMA has begun to assess the implementation of new environmental impact aspects to its credit review process. The overall aim in implementing such measures would be to encourage the increasing focus on optimizing sustainable aspects of future projects pursued by our shareholder railways.

#### **Social Mobility**

The rail transportation sector plays a key role in furthering social cohesion, which in turn contributes to the overall betterment of people's lives. Further development of international and regional rail lines aides in promoting increased cross-border and domestic trade and in a more

sustainable manner. Rail development, particularly regional and suburban, also aides in furthering labour mobility and social integration in an increasingly interconnected and diverse Europe. Lastly, according the European Union Agency for Railways, rail transport represents one of the safest modes of transport with only 0.13 fatalities per billion passenger/km as compared to 3.14 for automobiles and 48.94 for motorcycles.

#### Sustainability at EUROFIMA

EUROFIMA views its approach to sustainability with an inward-outward mentality. While it fulfills its public mission in supporting the development of a sustainable form of transport, EUROFIMA also aims to enact internal measures that ensure its business practices are in-line with its mission to support a low-carbon future and social integration. Therefore, EUROFIMA has internal policies in place that support the following:

» Low-carbon transport: employees receive annual passes for local public transportation and an annual allowance for travelling by railway worldwide.

- » Diversity: the staff of EUROFIMA consists of nine different nationalities with more than 50% of the staff being non-Swiss.
- » Low employee turnover: EUROFIMA has a consistent record of low employee turnover with the average tenor of employment being 9.3 years per end of 2016.
- » Continuing education: EUROFIMA views education as a life-long process and it has measures in place to encourage and to provide financial assistance to employees in advancing their professional competencies.
- » Business behavior: In line with best practices, internal and external control systems are in place to ensure proper functioning of business operations. In particular, EUROFIMA has Anti-Money Laundering and Anti-Financial Crime policies in conformity with applicable law.

### DISTRIBUTION OF EQUIPMENT BY TYPE AND RAILWAY

The following table indicates the equipment of each shareholder, or their affiliates, to which the company holds title or in which it has direct or indirect security interests deemed equivalent, in particular pledges.

#### Equipment at December 31, 2016

Member State	Railway		Locomotives	;	Mu	ltiple-unit tra	ains	Passenger	Freight	Other
		mai	n-line	shunting	motor	units	trailer cars	cars	cars	equipment
		diesel	electric		diesel	electric	1			
Germany	DB AG					50				
France	SNCF		18			72	354			
Italy	FS	1	539		4	242	300	480		
Belgium	SNCB	60	129		114	477	358	371		27
Netherlands	NS					16	16			
Spain	RENFE	60	100			474	522			
Switzerland	SBB		78	49		479	491	118		
Luxembourg	CFL					66		46		
Portugal	СР				22	159	163			
Austria	ÖBB	8	190	55	40	308	337	395	3 144	
Greece	OSE	19	26		22		14	88		
Serbia	ŽS		11		24					
Czech Republic	ČD					4	8			
Croatia	ΗŽ							15		
Hungary	MÁV	14	27	10	8			13		
Slovakia	ŽSSK	2			10		10	52		
Slovenia	SŽ		32							
Bulgaria	BDZ		11					117	4	
Montenegro	ŽPCG	5	1			6	6			
Denmark	DSB				20		10			
Total		169	1 162	114	264	2 353	2 589	1 695	3 148	27

#### CAPITAL MARKETS BORROWING STRATEGY

The borrowing operations provide long-term funds via bond issuances in the international capital markets to support EUROFIMA's core lending business and liquidity position. The borrowing strategy is built on two pillars.

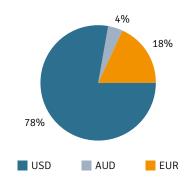
- » <u>USD and EUR benchmark issuance</u>: EUROFIMA issued tenors of 2, 3, 5 and 10 years in USD in fixed and floating rate formats, and it has 2 outstanding USD 1 billion benchmarks as at December 31, 2016. In EUR, it has one outstanding 1 billion benchmark maturing in 2021.
- » Strategic commitment to the Australian dollar and Swiss franc bond markets: EUROFIMA regularly pursues issuances in the domestic AUD and CHF markets, where it offers complete curves up to 2027 and 2030 respectively.

#### **BORROWING ACTIVITY IN 2016**

In 2016, SSA issuance was on average 22% higher than in the previous year in the two largest markets of EUR and USD, which remained the primary choice as borrowing currencies for the sector. In EUR, approximately EUR 390 billion were raised particularly in long tenors, with various sovereigns successfully testing very long maturities such as 50 years or more. The USD market saw again SSA issuances focus on the short and medium part of the curve, while demand for longer tenors remained subdued. Issuance volume in the USD market reached approximately USD 457 billion, 35% higher than in 2015.

In this environment, EUROFIMA successfully raised CHF 1 117 million equivalent in the debt capital markets and CHF 5 357 million in the money market. Primary issuance in the debt capital markets was focused on two of its strategic currency markets: AUD and EUR. In the money market, issuance was primarily in USD and with a 3-month tenor.

#### Borrowings in 2016 per currency



In the debt capital markets, EUROFIMA has been active in the AUD domestic market and in the EUR market. In AUD,

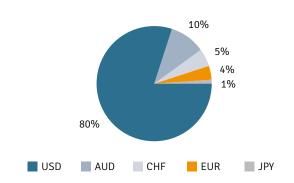
EUROFIMA consistently tapped the primary market 8 times during the year, including three increases of the Dec 2025 outstanding bond and the launch and taps of the new Jan 2027 bond. Total volume reached AUD 330 million, in line with the previous year.

In EUR, EUROFIMA made a successful return to the benchmark market with the launch in May of a new EUR 600 million fixed-rate bond due 2023. This issuance attracted strong investor demand and was well oversubscribed, leading to the decision of increasing the original deal size and to two successful taps of the bond in the following months. The final distribution included, as in the past, strong participation from central banks and official institutions (40%) and asset managers (34%), followed by pension funds and insurance companies (13%) and banks (13%).

#### **REDEMPTIONS IN 2016**

Redemptions reached the equivalent of CHF 7 953 million, CHF 4 726 million of which were due to repayments of short-term borrowings.

#### Repayments in 2016 per currency



### 2016 results and outlook for 2017

#### 2016 RESULTS

EUROFIMA's net profit for the financial year amounted to CHF 21.0 million, CHF 7.7 million below the level of 2015 (CHF 28.7 million). The persisting low interest rates in Swiss Franc and Euro, and the higher operating expenses were the main causes for this decrease.

#### Income statement

The 21% reduction in net interest income, from CHF 21.6 million to CHF 17.1 million, was largely the result of the continuing low interest rate environment. In addition, a significant volume of assets matured, the proceeds of which were reinvested at significantly lower interest rates.

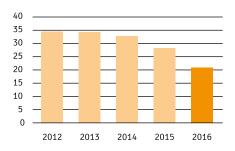
Commission income and fees received improved to CHF 12.7 million, CHF 0.2 million (2%) above the level of 2015. The reduction in the loan book was more than compensated by higher commission income on new loans to railways.

Net other operating income, mainly consisting of realized and unrealized fair value gains and losses on financial instruments, improved significantly to a level of CHF 4.9 million (2015: CHF 1.4 million). This increase was mainly driven by higher unrealized gains resulting from changes in interest rates.

Total operating expenses, at CHF 12.3 million, were CHF 6.9 million above the level of 2015. This difference was largely the result of a one-off past service gain which was recognized in 2015.

#### Net profit for the financial year

(in CHF million)



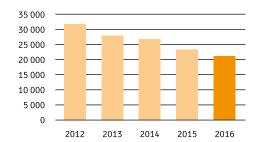
#### Balance sheet

EUROFIMA's balance sheet total was reduced by CHF 1.9 billion (-8%) to CHF 20.9 billion. The balance sheet contraction was largely driven by net loan redemptions and a reduction in derivative financial instruments and liquid assets. The impact from changes in exchange rates on the balance sheet total was negligible.

No impairments were recognized during the year. As per December 31, 2016, all assets were fully performing and there was no indication of impairment.

#### **Total assets**

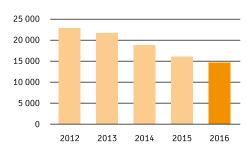
(in CHF million)



The loan book was reduced by an amount of CHF 1.1 billion (-7%) to a level of CHF 14.4 billion. Net redemptions of CHF 0.8 billion were accompanied by fair value changes and exchange rate effects of CHF 0.2 billion and CHF 0.1 billion respectively.

#### **Equipment financing contracts**

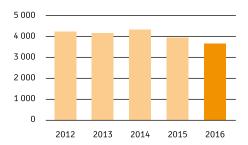
(in CHF million)



As a result of a reduction in outstanding borrowings by CHF 1.8 billion (-9%), the volume of liquid assets could be reduced to CHF 3.6 billion, down CHF 0.3 billion from December 31, 2015. At this level, EUROFIMA further strengthened its liquidity ratios.

#### Liquid assets

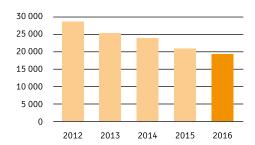
(in CHF million)



EUROFIMA's leverage, measured as the ratio of outstanding borrowings to the sum of equity plus callable capital, further improved during the year to a level of 5.0 per December 31, 2016 (2015: 5.5).

#### **Outstanding borrowings**

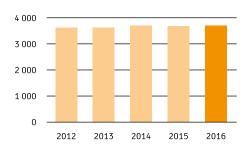
(in CHF million)



As per December 31, 2016 total equity amounts to CHF 1 615 million. As a result of the decreased balance sheet exposures and the increase in equity over the year 2016, EUROFIMA's capitalization as measured by the Basel III ratio improved to 36.2% per December 31, 2016, up from 30.6% the year before.

#### Equity + Callable share capital

(in CHF million)



#### **OUTLOOK FOR 2017**

After the November 2016 US elections, interest rates increased on the expectation of rising inflation in the US resulting from anticipated infrastructure spending. In Europe, the first signs of increased inflation due to rising energy and commodity prices were visible, with German inflation topping 1.7% for the year 2016.

The Swiss Franc interest rates are held captive by the ECB and rate increases are not anticipated in the near term. Even though further downward pressure on Swiss Franc interest rates is not expected, EUROFIMA anticipates another year with a low level of net interest income.

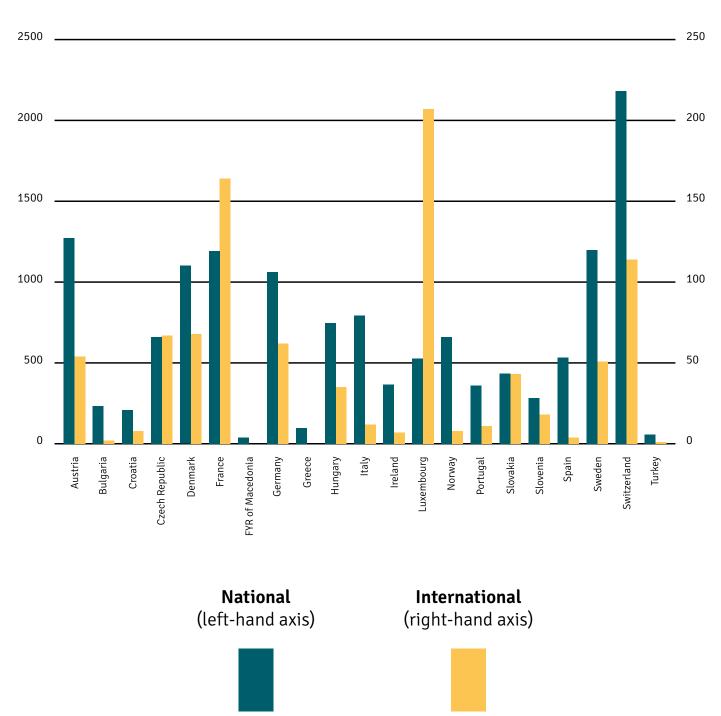
Economic growth in the Eurozone is anticipated to remain sluggish throughout 2017. In anticipation of the upcoming elections in key Eurozone countries, uncertainty and volatility in financial markets is likely to prevail.

With its strong capitalization and solid balance sheet, EUROFIMA is well prepared for the financing of rolling stock purchases by European railways. In the year ahead, EUROFIMA will concentrate on seeking a balance between strategic rolling stock financing and the preservation of its high asset quality and strong financial position.

### Focus on

## Rail passenger transport

(passenger-km per inhabitant)



**ELIROFIME** Annual Report 2016

## Financial Statements

Income statement

Statement of comprehensive income

Balance sheet

Statement of changes in equity

Statement of cash flows

Notes to the financial statements

Auditor's Report

## Income statement

(amounts in CHF '000)	Notes	2016	2015
Interest and similar income	4	692 438	784 466
Interest and similar charges	4	-675 347	- 762 874
Net interest income		17 091	21 591
Commission income and fees received	5	12 749	12 497
Commission expenses and fees paid	5	-1 414	- 1 324
Net commission income		11 335	11 173
Net gains/(losses) on financial instruments	6	4 889	1 240
Foreign exchange gains/(losses)		- 66	- 12
Other operating income/(expense)		60	164
Net other operating income/(expense)		4 882	1 391
Total operating income		33 309	34 156
General administrative expenses	7	-11 382	- 4 564
Depreciation/amortization on fixed assets	13	- 961	- 922
Total operating expense		-12 344	- 5 486
Net profit for the financial year		20 965	28 670

## Statement of comprehensive income

(amounts in CHF '000)	Notes	2016	2015
Net profit for the financial year		20 965	28 670
Other comprehensive income:			
Items that may be reclassified subsequently to profit or loss:			
Fair value adjustments on available-for-sale financial assets	16	-2 697	-14 307
Items that will not be reclassified to profit or loss:			
Remeasurements on post-employment benefit liability	15,16	-650	-1 784
Other comprehensive income for the financial year		-3 347	-16 092
Total comprehensive income for the financial year		17 618	12 578

## Balance sheet

(amounts in CHF '000)	Notes	December 31, 2016	December 31, 2015
Assets			
Cash and cash equivalents	8	1 151 588	1 015 839
Financial investments	8	2 472 421	2 900 206
Placements with credit institutions		596 669	486 604
Debt securities		1 875 752	2 413 603
Equipment financing contracts	9	14 377 491	15 508 029
Derivative financial instruments	10	2 884 035	3 360 965
Other assets		3 358	4 484
Accrued income and prepaid expenses	12	4 323	4 328
Tangible fixed assets	13	6 391	6 511
Intangible fixed assets	13	520	1 123
Total assets		20 900 127	22 801 486
Liabilities			
Amounts due to credit institutions and customers	14	1 421 837	1 391 457
Debts evidenced by certificates	14	16 978 503	18 772 114
Debt securities in issue		15 202 935	17 551 933
Others		1 775 568	1 220 181
Derivative financial instruments	10	817 434	1 023 429
Other liabilities		62 192	13 081
Accrued expenses and deferred income		1 466	1 103
Post-employment benefit liability	15	4 169	3 394
Total liabilities		19 285 601	21 204 577
Equity			
Paid-in capital		520 000	520 000
Subscribed share capital		2 600 000	2 600 000
Callable share capital		-2 080 000	-2 080 000
Statutory reserves	16	774 218	749 784
Fund for general risks		304 612	299 907
Other reserves	16	- 888	2 459
Retained earnings		16 584	24 759
Unappropriated surplus previous year		0	470
Net profit for the financial year, before appropriation		20 965	28 670
Effects from transition to IFRS		- 4 381	- 4 381
Total equity		1 614 526	1 596 909
Total liabilities and equity		20 900 127	22 801 486

## Statement of changes in equity

(amounts in CHF '000)	Subscribed share capital	Callable share capital	Statutory reserves	Fund for general risks	Other reserves	Retained earnings	Total
Balance at January 1, 2015	2 600 000	-2 080 000	721 640	294 907	18 550	29 233	1 584 330
Net profit for the financial year						28 670	28 670
Other comprehensive income for the financial year					- 16 092		- 16 092
Appropriation of surplus			28 144	5 000		- 33 144	0
Balance at December 31, 2015	2 600 000	-2 080 000	749 784	299 907	2 459	24 759	1 596 909
Balance at January 1, 2016	2 600 000	-2 080 000	749 784	299 907	2 459	24 759	1 596 909
Net profit for the financial year						20 965	20 965
Other comprehensive income for the financial year					- 3 347		- 3 347
Appropriation of surplus			24 434	4 706		- 29 140	0
Balance at December 31, 2016	2 600 000	-2 080 000	774 218	304 612	- 888	16 584	1 614 526

## Statement of cash flows

(amounts in CHF '000)	Notes	2016	2015
Cash flows from operating activities			
Disbursements of equipment financings		-2 257 838	-925 855
Repayments of equipment financings		3 317 681	2 148 488
Interest paid		-818 882	-872 555
Interest received		827 888	895 975
Commission and fees paid		-1 797	-2 040
Commission and fees received		12 679	12 994
Other operating cash flows paid		-12 763	-8 674
Other operating cash flows received		444	526
Net cash from operating activities		1 067 411	1 248 859
Cash flows from investing activities			
Financial investments			
Purchases of debt securities		-779 654	-1 400 108
Redemptions of debt securities		1 021 155	1 155 519
Sales of debt securities		299 127	295 865
Placements with credit institutions		-1 640 746	-867 067
Repayments of placements with credit institutions		1 529 860	894 632
Other items			
Purchase and disposal of fixed assets		-238	-178
Net cash from investing activities		429 504	78 663
Cash flows from financing activities			
Issue of debt evidenced by certificates	14	5 973 717	4 992 121
Redemption of debt evidenced by certificates	14	-7 470 458	-6 968 542
Placements with credit institutions and customers	14	499 852	217 864
Redemptions of placements with credit institutions and customers	14	-482 941	-236 864
Net cash flow from derivative financial instruments		100 954	502 755
Net cash from financing activities		-1 378 876	-1 492 665
Net foreign exchange rate difference		17 709	-24 811
Increase/(decrease) in cash and cash equivalents		135 748	-189 954
Cash and cash equivalents at the beginning of the year		1 015 839	1 205 793
Cash and cash equivalents at the end of the period		1 151 588	1 015 839

## Notes to the financial statements

#### 1. GENERAL INFORMATION

EUROFIMA ('the entity') was established on November 20, 1956, as a joint stock company, based on an international treaty (the "Convention") between sovereign States. EUROFIMA is a single entity domiciled in Basel, Switzerland. The general principles of EUROFIMA's activity are defined in an agreement (the "Basic Agreement") between the railways and EUROFIMA. The Basic Agreement remains valid for the entire duration of EUROFIMA's existence and can only be altered with the consent of all the railways and EUROFIMA.

EUROFIMA finances railway equipment through borrowings in the international capital markets and through the use of a part of its equity. EUROFIMA either holds title to the equipment it finances until the financing has been completely reimbursed or it holds a direct or indirect security interest deemed equivalent, particularly pledges.

EUROFIMA's equity is primarily used for liquidity management purposes, i.e. investments in money market paper or bonds and, to a limited extent, for financing railway equipment.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1. Basis of preparation

The financial statements of EUROFIMA have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The financial statements have been prepared on a historical cost basis, except for available- for-sale investments, derivative financial instruments and financial assets and liabilities designated at fair value through profit or loss, all of which have been measured at fair value.

The financial statements are presented in CHF.

#### 2.2. Presentation of financial statements

The entity presents its balance sheet generally in order of liquidity.

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet only when there is a current legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. Income and expenses are not offset in the income statement unless required or permitted by any accounting standard or interpretation.

#### 2.3. Significant accounting judgments and estimates

In preparing the financial statements, EUROFIMA is required to make certain critical accounting estimates and assumptions that affect the reported profits, financial position and other information disclosed in the financial statements. These estimates are based on available information and judgments made by EUROFIMA. Actual results in the future could deviate from such estimates and the difference may be material to the financial statements.

The most significant judgments and estimates are:

#### Fair values of financial instruments

Where the fair values of financial assets and financial liabilities recorded on the balance sheet cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The inputs to these models are derived from observable market data. Only in the very infrequent situation that observable market data is not available, judgment is required to establish fair values. Further information can be found in note 2.5.8.

#### Impairment losses on financial assets

EUROFIMA reviews its individually significant financial assets at least at each balance sheet date to assess whether there is objective evidence of impairment as a result of one or more events. When determining a potential impairment loss, EUROFIMA's judgment is required in the estimation of the amount and timing of future cash flows. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to an allowance for impairments.

#### Pension obligation

The cost of the defined benefit pension plan is determined using an actuarial valuation. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. See note 15 for the assumptions used.

#### 2.4. Foreign currency translation

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"), which is the Swiss franc. The financial statements are presented in Swiss francs ("the presentation currency").

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the date of the transactions. Gains and losses resulting from the translation of all assets and liabilities denominated in foreign currencies are recognized in the income statement under the heading 'Foreign exchange gains/(losses)'.

Monetary assets and liabilities denominated in currencies other than Swiss franc are translated into Swiss francs at the exchange rate prevailing at the balance sheet date. The gain or loss arising from such translation is recorded in the income statement. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions.

#### 2.5. Financial instruments

## 2.5.1. Initial recognition, subsequent measurement and derecognition

Regular way purchases are recognized and derecognized in the balance sheet on the trade date, i.e. the date that the entity becomes a party to the contractual provisions of the instrument. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the entity has transferred substantially all rights and rewards of ownership. Financial liabilities are derecognized when the obligations specified in the contract are discharged or have expired.

Financial instruments are initially recognized at fair value plus, in the case of financial instruments not carried at fair value through profit or loss, transaction costs. Available-for-sale financial assets and financial instruments at fair value through profit or loss are subsequently carried at fair value. Loans and receivables, held-to-maturity assets and financial liabilities at amortized cost are carried at amortized cost using the effective interest rate method.

Realized and unrealized gains and losses arising from changes in the fair value of the financial assets at fair value through profit or loss category are included in the income statement in the period in which they arise under the heading 'Net gains/(losses) on financial instruments'.

When the transaction price differs from the fair value of other observable current market transactions in the same instrument, or differs based on a valuation technique whose variables include only data from observable markets, the entity immediately recognizes the difference between the transaction price and fair value (a "Day 1" profit or loss) in "Net gains/(losses) on financial instruments". In cases where fair value is determined using data which is not observable, the difference between the transaction price and model value is only recognized in the income statement when the inputs become observable, or when the instrument is derecognized.

Unrealized gains and losses arising from changes in the fair value of available-for-sale debt instruments, excluding foreign currency translation gains and losses, are recognized in other comprehensive income and are accumulated in the other reserves until such instrument is sold, collected or otherwise disposed of. Currency translation effects on available-for-sale debt instruments are recognized in the income statement. Interest earned on available-for-sale financial investments is recognized as interest income and calculated in accordance with the effective interest rate method.

When securities classified as available-for-sale are sold, collected, disposed of, or impaired, the unrealized gains or losses are included in the income statement.

#### 2.5.2. Financial instrument categories

<u>Financial assets or financial liabilities at fair value through</u> profit or loss

This category has two sub-categories: financial assets or

financial liabilities held for trading, and those designated as at fair value through profit or loss at initial recognition.

A financial asset or financial liability is classified as held for trading if acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if so classified by EUROFIMA. Derivatives are used by EUROFIMA for risk reduction purposes only. In accordance with IAS 39, derivatives are classified as held for trading.

For financial assets or financial liabilities designated as at fair value through profit or loss, the criteria for designating such financial assets or financial liabilities at initial recognition is that the currency and/or interest rate risk in all of these positions are economically hedged using derivatives. The cash flows on a set of financial instruments are matched together offsetting the changes in fair values in the income statement. In such instances, the application of the Fair Value Option results in more relevant information, as accounting mismatches are significantly reduced in the sense that the same accounting valuation can be applied to all involved financial instruments. Without the use of the Fair Value Option, an accounting mismatch would arise as only some of the instruments would be measured at fair value through profit or loss (i.e. derivatives).

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when EUROFIMA provides money or services directly to a debtor with no intention of trading the receivable.

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that EUROFIMA has the positive intention and ability to hold to maturity.

#### Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets (debt instruments) that are either designated in this category or not classified in any of the other categories.

Available-for-sale financial assets may be sold in anticipation of or in response to changes in interest level, creditworthiness or liquidity needs.

#### Financial liabilities at amortized cost

Financial instruments issued by the entity that are not designated at fair value through profit or loss, are measured at amortized cost. After initial measurement at fair value, debt issued and other borrowings are subsequently measured at amortized cost. Amortized cost is calculated by tak-

ing into account any discount or premium on the issue and costs that are an integral part of the effective interest rate.

#### 2.5.3. Cash and cash equivalents

Cash and cash equivalents ("CCE") comprise cash deposits held at call with banks and other short-term investments with an original contractual maturity of three months or less, calculated from the date the placement or the acquisition was made. In the balance sheet, bank overdrafts are included in amounts due to credit institutions and customers. Cash deposits held at call are classified as loans and receivables. Other short term investments that comprise cash and cash equivalents are classified as either financial assets at fair value through profit or loss or loans and receivables. The classification depends on the purpose for which the instruments were acquired.

#### 2.5.4. Financial investments

EUROFIMA classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. It determines the classification of its investments at initial recognition and re-evaluates this designation at every reporting date.

#### 2.5.5. Equipment financing contracts

Equipment financing contracts are measured at amortized cost if the Fair Value Option is not applied. In most cases the equipment financing contract meets the criteria for applying the Fair Value Option and EUROFIMA designates the equipment financing contract irrevocably on initial recognition as financial asset at fair value through profit or loss. The matching of the equipment financing contracts, swaps and borrowings is one key criterion for the application of the Fair Value Option and for the designation at fair value of all involved financial instruments.

#### 2.5.6. Derivative financial instruments

Derivative financial instruments are initially recognized in the balance sheet at fair value and are subsequently measured at fair value. They are recorded in the balance sheet as an asset in cases of positive fair value and as a liability in cases of negative fair value.

Even though EUROFIMA only uses derivatives to effectively mitigate currency and exchange risks in accordance with its risk management policies, it does not apply hedge accounting. However, it applies the Fair Value Option, with which a natural hedge (offset) can be achieved. Due to the principle of cash flow matching, opposite changes in fair values of financial assets and liabilities and related derivative instruments tend to offset each other. As a result, an accounting mismatch is reduced.

## 2.5.7. Amounts due to credit institutions and customers and debts evidenced by certificates

Outstanding borrowings are carried at amortized cost using the effective interest rate method if the Fair Value Option is not applied. In most cases, borrowings involved in the financing of railway equipment are designated as at fair value through profit or loss (see section above). The matching of the equipment financing contracts, swaps and borrowings is the reason for the designation at fair value through profit or loss of all involved financial instruments. Borrowings carried at amortized cost are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the income statement over the period of the borrowing using the effective interest rate method.

#### 2.5.8. Determination of fair value

The fair values of liquid assets quoted in an active market are determined based on the instruments' quoted market prices or dealer price quotations, without any deduction for transaction costs. According to the fair value measurement hierarchy stated in note 17, these instruments are classified as "Level 1".

For all other financial instruments, EUROFIMA establishes the fair values by using valuation techniques. These may include the use of recent arm's length transactions, reference to other instruments that are substantially the same and a discounted cash flow model that maximizes the use of independently sourced market parameters, for example yield curves and currency rates. Most market parameters are either directly observable or are implied from instrument prices. The model may perform numerical procedures in the pricing, such as interpolation, when input values do not directly correspond to the most actively traded market trade parameters. With the exception of one investment, no valuations include significant unobservable inputs.

The valuation process involves the determination of future expected cash flows based on the contractual agreements and the computation of their present value using currently observable money market yield curves, swap yield curves and foreign exchange rates.

Valuation models and techniques are reviewed regularly

for model performance and calibration. Current year valuation methodologies were consistent with the prior year unless otherwise noted.

As valuation techniques are used, the estimated fair value of financial instruments may not be realizable in the market and deviate significantly under different assumptions and parameters. If the measurement is mainly based on observable market data, the instruments are classified as "Level 2". In cases where fair value determination is not based on observable market data, the instruments are classified as "Level 3".

#### 2.5.9. Impairment of financial assets

At each balance sheet date, EUROFIMA assesses whether there is objective evidence that a financial asset or a group of financial assets might be impaired.

Objective evidence may include: indications that the borrower or a group of borrowers is experiencing significant financial difficulty; the probability that they will enter bankruptcy or other financial reorganization; default or delinquency in interest or principal payments; and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults

Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized in the income statement for the amount by which the asset's carrying amount exceeds its recoverable amount or net present value of expected future cash flows calculated using the original effective interest rate.

If any such evidence exists for available-for-sale debt instruments, the cumulative loss (measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss) is removed from equity and recognized in the income statement.

If, in a subsequent period, the fair value of a financial instrument increases and the increase can be objectively related to a credit event occurring after the impairment loss was recognized in the income statement, the impairment loss is reversed through the income statement.

#### 2.6. Fixed assets

Fixed assets include the entity's premises "Ritterhof", office equipment and other tangible and intangible fixed assets owned by the entity.

Tangible and intangible fixed assets are stated at historical cost less accumulated depreciation and amortization less any accumulated impairment in value. Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in the income statement. Assets purchased at a price below CHF 20 000 are not recognized on balance, but expensed directly based on materiality.

Depreciation is calculated using the straight-line method to write down the cost of the fixed assets to their residual values over their estimated useful lives. The estimated useful lives are:

» Buildings
 » Land
 » Furniture, equipment and vehicles
 » Computer hardware & licenses
 3 to 5 years

Fixed assets are derecognized on disposal or when no future economic benefits are expected from their use.

#### 2.7. Impairment of fixed assets

The entity assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, the entity estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such a reversal is recognized in the income statement.

#### 2.8. Post-employment benefit liability

Under IFRS, EUROFIMA's pension plan qualifies as a defined benefit plan. It is governed by Swiss law. The plan is

a group administration plan managed and administered by a third party under contractual agreements with the entity. Plan assets held in trust are governed by Swiss regulations and practice, as is the nature of the relationship between the entity and the trustee. Contributions to the pension plan are paid by the employer and the employees.

The liability recognized in the balance sheet in respect of this defined benefit pension plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds denominated in Swiss francs (the currency in which the benefits will be paid) and that have terms to maturity approximating to the terms of the related pension obligation.

Remeasurements arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. Past-service costs are recognized immediately in income.

Interest expense (income) on the net defined benefit obligation are presented in the income statement as part of the "interest and similar expenses" ("interest and similar income").

#### 2.9. Provisions

Provisions are recognized when (i) the entity has a present legal or constructive obligation as a result of past events; (ii) it is probable that an outflow of resources will be required to settle the obligation; and (iii) the amount can be reliably estimated.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

#### 2.10. Equity

The subscribed share capital is made up of 260 000 registered shares with a nominal amount of CHF 10 000 each, 20% of which is paid-in. The unpaid subscribed share capital may be called in unconditionally at any time by decision of the Board of Directors, as described in Article 21 of the Statutes.

The statutory reserves are made up of the ordinary reserve and the guarantee reserve. In the event of a default under an equipment financing contract, the guarantee reserve, as described in Article 29 of the Statutes, may be called upon.

The fund for general risks includes amounts which the entity decides to put aside to cover risks associated with equipment financing contracts and other financial operations, such as swaps, having regard to the particular risks attached to such operations.

The other reserves include the reserve for other value adjustments due to changes in the fair value of available-for-sale financial assets. Furthermore, the other reserves include that part of other comprehensive income that is attributable to the entity's defined benefit pension plan.

#### 2.11. Dividends

Dividend distribution to the entity's shareholders is recognized as a liability after the dividends are approved by the General Assembly.

## 2.12. Accrued income, prepaid expenses, accrued expenses and deferred income

Accrued income and prepaid expenses comprise income related to the current financial year, to be received in a subsequent financial year, and expenditures, incurred during the financial year but relating to a subsequent financial year.

Accrued expenses and deferred income comprise expenses related to the current financial year, to be paid in a subsequent financial year and income received at or before the balance sheet date but relating to a subsequent financial year.

#### 2.13. Recognition of income and expenses

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. The below specific recognition criteria must also be met before revenue is recognized.

#### 2.13.1. Interest and similar income and expense

For all financial instruments measured at amortized cost, interest bearing financial assets classified as available-for-sale and financial instruments designated at fair value through profit or loss, interest income or expense is recorded using the effective interest rate method. The effective

interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

The entity may act as an agent in a limited number of financing transactions. Where this is the case, only the net amount earned will be presented in interest and similar income.

#### 2.13.2. Fees and commission income

Issuance fees and redemption premiums or discounts are accrued over the period to maturity of the related borrowings. Any early redemption fees are recognized when a contract is early terminated.

Commission income on equipment financing contracts is recorded on an accrual basis.

#### 2.13.3. Net gains/losses on financial instruments

The entity recognizes both realized and unrealized gains and losses on debt securities and other financial instruments including the results from the sale of available-for-sale financial assets in Net gains/losses on financial instruments.

#### 2.14. Taxation

As a public international body set up by a large number of States, the entity benefits from comprehensive tax exemptions pursuant to the Additional Protocol to the Convention. In Switzerland, besides being exempt from any income and capital taxes otherwise levied on corporations, such provisions include the following privileges relevant to the capital market: exemption from stamp duties on any issuance of debt instruments by the entity and exemption of the entity's debt instruments issued outside Switzerland from turnover taxes, and finally exemption of debt instruments issued outside Switzerland from Swiss withholding taxes.

#### 2.15. Segment reporting

EUROFIMA is a single entity without subsidiaries and operates as a one segment entity, which is in accordance with the internal reporting structure to the Management and the Board of Directors.

#### 2.16. Related parties

Germany and France hold 22.6% of EUROFIMA's share capital each through their fully owned state railways DB AG and SNCF. Consequently, these countries qualify as related parties together with their railways.

EUROFIMA has identified members of the Board of Directors, the Management Committee and the Unit Heads as key management personnel.

## 2.17. New standards, amendments and interpretations adopted by the entity

EUROFIMA adopted the amendments to IAS 7, 'Statement of Cash Flows'. The amendments provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. The amendment is effective for annual periods beginning on or after July 1, 2017. EUROFIMA early adopted this amendment.

Other standards, amendments and interpretations which are effective for the financial year beginning on January 1, 2016, are not material to the entity.

#### 2.18. Standards issued but not yet effective

The standards and interpretations that are issued but not yet effective up to the date of issuance of the entity's financial statements are disclosed below. The entity intends to adopt these standards, if applicable, when they become effective.

#### IFRS 9 Financial Instruments

IFRS 9, as issued, reflects the IASB's work on the replacement of IAS 39. The complete version of IFRS 9 was issued in July 2014 and addresses the classification, measurement and recognition of financial assets and financial liabilities and hedge accounting.

IFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortized cost. The determination

is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the IAS 39 requirements.

IFRS 9 introduces an expected credit loss (ECL) model which involves a three-stage approach whereby financial assets move through the three stages as their credit quality changes. The stage dictates how an entity measures impairment losses and applies the effective interest rate method.

The hedge accounting model under IFRS 9 replaces the rule-based hedge accounting requirements in IAS 39 to more closely align the accounting with risk management activities.

The standard is effective for accounting periods beginning on or after January 1, 2018. Early adoption is permitted. EUROFIMA intends to implement the IFRS 9 requirements in the course of 2017 to allow for a timely application per January 1, 2018.

#### IFRS 15 Revenue from contracts with customers

IFRS 15 deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers.

The standard is effective for annual periods beginning on or after January 1, 2017, and earlier application is permitted. EUROFIMA does not anticipate IFRS 15 will have a material impact on future financial statements.

#### IFRS 16 Leases

The new Leases standard aims to improve the quality and comparability of financial reporting by providing greater transparency about leverage, the assets an organization uses in its operations and the risks to which it is exposed from entering into leasing transactions.

IFRS 16 will be effective from January 1, 2019. EUROFIMA does not anticipate the new Leases standard will have a material impact on future financial statements.

#### 3. RISK AND CAPITAL MANAGEMENT

The identification, measurement, monitoring and control of risks are key management responsibilities. The principles and policies for risk management are established by the Board of Directors. The compliance with these guidelines and the implementation of controls are the Management's responsibility. Risk management within the entity is based on a risk management framework that provides the overarching principles for the risk management activities and the detailed risk policies and limit framework. This framework also incorporates the risk appetite as defined by the Board of Directors.

Within the normal course of its activities, EUROFIMA is exposed to a variety of financial risks, mainly credit risk, market risk and liquidity risk. EUROFIMA's risk management focuses on the unpredictability of financial markets and aims at minimizing potential adverse effects on its financial position and performance. EUROFIMA's risk management seeks to appropriately identify, measure, monitor and report all types of risks inherent in the entity's operations. The risk management and control processes are reviewed and refined on a regular basis.

#### 3.1. Managing financial risk

The Board of Directors approves the policies regulating the entity's capital market, lending and treasury activities. These policies cover the management of credit risk, market risk and liquidity risk. In this regard, systems and procedures are in place to control and report on the main financial risks. Exposure to credit risk, market risk and liquidity risk is controlled by a system of pre-approved risk limits. Such limits are reviewed and adjusted periodically in light of external developments and experience. Compliance with established limits and policies is monitored by controlling and internal audit which are independent from the units carrying out the transactions. The results of such compliance checks are periodically reviewed by the Management and the Audit and Risk Committee.

On a quarterly basis, the Board of Directors receives from the Management both a risk report and a status report on the financial results of the entity. The risk report provides the Board of Directors with the status of various quantitative risk parameters, including a mapping of risks in a risk matrix where these risks are assessed for their likelihood of occurrence and potential impact.

Quantitative key risk figures that are regularly monitored and reported upon are, among other things, the following:

#### » Credit risk:

- Credit risk concentration/Credit exposure per consolidated obligor
- Breakdown of assets per external credit rating provided by various rating agencies
- Composition of the derivatives book and the collateral coverage
- Risk weight of assets

#### » Market risk:

- Sensitivity analysis, with a special focus on long term financial assets and available-for-sale financial assets
- Interest rate reset risk analysis
- Net foreign currency position

#### » Liquidity risk:

- Debt service coverage ratio
- Liquidity stress tests
- Liquidity forecasts

#### » Equity risk:

- Basel III ratio
- Leverage and capitalization ratios

The Management also provides the Board of Directors with regular updates on key financial risk issues and other significant events deemed appropriate or requested.

The Management also provides the Board of Directors with regular updates on key financial risk issues and other significant events deemed appropriate or requested.

A review of the major risks which could affect the entity's balance sheet and income statement is included in the agenda of every quarterly Board meeting. The latest assessment of risks by the Board of Directors was performed on November 25, 2016.

EUROFIMA is an end-user of derivative financial instruments. It does not perform any proprietary trading activities and uses derivative financial instruments solely for hedging of market risk exposures. It predominantly uses interest rate and cross currency swaps. It does not use any credit derivatives.

#### 3.2. Credit risk

Credit risk is the risk of financial loss resulting from a counterparty failing to honor its payment obligation. Credit risk is the main financial risk in EUROFIMA's operations. It primarily originates from EUROFIMA's core lending activities. EUROFIMA is also exposed to credit risk from treasury investments held to manage its liquidity and market risks.

EUROFIMA follows a prudent approach towards credit risk. Policies approved by the Board of Directors set out minimum credit quality levels for counterparties on the basis of the ratings attributed to counterparties and/or instruments by the rating agencies Standard & Poor's and Moody's. Furthermore, other observable information is used to assess and monitor the credit risk.

Individual counterparty limits are set and reviewed on a monthly basis by the Management. Credit exposure is reported to the Board of Directors quarterly on an obligor basis, i.e. the exposure to connected individual counterparties is consolidated. The entity's maximum exposure to credit risk, before taking into account any collateral or other credit enhancements, is represented by the carrying amounts of its financial assets.

As at December 31, 2016, all financial assets were fully performing (2015: fully performing). No impairment was recognized in 2016 (2015: none). No amounts were overdue per December 31, 2016 (2015: CHF 0.1 million).

#### Equipment financing contracts

For each financial year, the General Assembly determines the maximum amount of borrowings which may be concluded for the purpose of equipment financing. The Board of Directors decides a financing budget within such maximum amount. Financing limits can be adjusted within a financial year in response to credit relevant developments.

Equipment financing contracts are secured by railroad rolling stock. The entity either holds title to equipment or has a direct or indirect security interest deemed equivalent, in particular pledges, until all contractual obligations are fulfilled. Where rolling stock provided as collateral does no longer meet the requirements laid down in the financing contract, it is substituted. The collateral is administered by the entity. The regular verification of technical and accounting information assures that the entity keeps track of the rolling stock collateral and initiates collateral substitutions in a timely manner.

Moreover, EUROFIMA engages independent experts to support its recurring technical and economic evaluation of the rolling stock collateral and to perform onsite examinations of some of its rolling stock collateral.

During the year, EUROFIMA did not take possession of any rolling stock collateral (2015: none).

Pursuant to Article 26 of the Statutes, each shareholder guarantees the fulfillment of all equipment financing contracts on a pro rata basis of its participation in EUROFIMA's subscribed share capital and up to a maximum amount equal to its participation in EUROFIMA's share

capital. Such shareholder guarantee can only be called where (i) a railway and its member State have not discharged obligations under equipment financing contracts and (ii) the guarantee reserve, as stipulated by Article 29 of EUROFIMA's Statutes, is not sufficient to cover the loss resulting from such non-payment. As at December 31, 2016, taking into account only shareholders from member States rated AAA/Aaa or AA/Aa, the shareholder guarantee amounted to CHF 1.89 billion and CHF 1.87 billion based on the ratings of Standard & Poor's and Moody's respectively.

The credit risk inherent in the portfolio of equipment financing contracts is reviewed and monitored on an ongoing basis. A breakdown of the equipment financing contracts per counterparty and per credit rating is provided in note 9.

#### Derivatives

The net positive replacement value of derivatives concluded with financial counterparties amounted to CHF 2 623 million as at December 31, 2016 (2015: CHF 2 981 million). The International Swaps and Derivatives Association ("ISDA") Master Agreement is the entity's preferred agreement for documenting derivatives activity. It provides the contractual framework within which the over-the-counter products are concluded, and contractually binds both parties to apply close-out netting across all outstanding transactions covered by an agreement if either party defaults or other contractually defined termination events occur.

In order to reduce the credit exposures of derivatives, EUROFIMA has entered into ISDA Master Agreements with one-way credit support annex (CSA) collateral agreements with most major derivative counterparties. Such CSA agreements require that collateral be posted by the derivative counterparty once the exposure exceeds a contractually defined threshold. Securities received as collateral are held on an account to which the entity holds legal title.

The fair value of the collateral received by EUROFIMA under its CSA's as at December 31, 2016, amounted to CHF 2 003 million (2015: CHF 2 431 million). As at year end 2016, 74% of the net positive replacement value of all derivatives concluded with financial counterparties was covered by collateral (2015: 79%). This collateral consisted exclusively of bonds issued by governments, state agencies and supranational organizations with a high credit rating. All derivatives are valued at their net present value and the positions per counterparty are monitored on a daily basis.

#### Liquid assets

Liquid assets comprise of cash and cash equivalents and financial investments. For investments in securities with maturities greater than one year, the minimum rating at the time of purchase is A-/A3 (based on Standard & Poor's

and/or Moody's ratings). For instruments maturing in less than one year, a prerequisite minimum rating is A-1/P-1.

The breakdown by rating of the financial investments is provided in note 8. All short-term positions under cash and cash equivalents were either rated A-1+/A-1 or P-1, except for some insignificant bank accounts, which were rated A-3/P-2.

#### 3.3. Market risk

Market risk is the risk that movements in market factors, including foreign exchange rates and interest rates, will reduce the income and value of the entity's portfolio of financial instruments. The entity does not invest in equity instruments. In its core activities, EUROFIMA is exposed to foreign exchange and interest rate fluctuations primarily from the fact that debt is often issued in a currency and with interest rate structures differing from those of the equipment financing contracts. Without hedging, this would result in currency and interest rate mismatches between assets and liabilities. The key risk management principle adopted by EUROFIMA is a systematic hedging of such mismatches so that the potential adverse effect of foreign exchange and interest rate fluctuations is effectively reduced to nil. In order to hedge such mismatches, EUROFIMA utilizes interest rate and currency swaps. These instruments are used within the ambit of economic micro-hedging with their cash flows matching those of related assets and liabilities. As a result, the currency and interest rate profile of the borrowings is matched with the profile of equipment financing contracts.

A residual exposure to market risk arises almost exclusively from the investment of the funded liquidity and the investment of the entity's own equity. EUROFIMA applies a framework of limits to control and manage such residual market risk exposure. Maximum exposure limits are set by the Management and the Board of Directors. Such limits include both notional limits (e.g. maximum exposure to a certain currency) and limits to the sensitivity of the entity's results to changes in market variables (e.g. maximum allowed effect from a 1 basis point change in interest rates, ceteris paribus). Compliance with these limits is assessed on a regular basis by controlling and internal audit.

Investments of the funded liquidity and of the equity are exposed to changes in market interest rates. Firstly, the future interest income derived from such investments is influenced by the level of market interest rates prevailing at the time of their investment or reinvestment. Secondly, the institution's net profit and equity (in case of investments classified as "at fair value through profit or loss" or "available-for-sale") are also affected by the fluctuations in the fair value of such investments caused by changes in market interest rates and credit spreads. EUROFIMA measures its exposure to interest rate risks through sensitivity analysis. Such an analysis indicates the sensitivity of the fair value of financial instruments classified as "at fair value through profit or loss" and "available-for-sale" to parallel shifts in all yield curves.

A parallel shift in the yield curve for each respective currency would have had the following impact on the entity's equity and net profit, based on all positions the entity had:

#### Sensitivity to changes in interest rates

	December	31, 2016	December	· 31, 2015
(amounts in CHF million)	Impact on Equity	Impact on net profit	Impact on Equity	Impact on income
+100bps	- 33.7	0.2	- 27.4	1.0
-100bps	36.4	- 0.2	29.3	- 1.0

The interest rate sensitivity in equity is solely due to the available-for-sale debt securities held as part of the entity's liquid assets. EUROFIMA measures and manages its foreign exchange risk in terms of the difference between assets and liabilities per currency on a daily basis. It aims at keeping such foreign exchange risk as close as possible to zero. The net currency loss incurred by the entity amounted to only CHF 0.1 million. Future net interest income and commission income in foreign currencies are not hedged. As at December 31, 2016, the counter value in Swiss francs

of all net foreign exchange positions amounted to CHF 0.8 million (2015: CHF 0.7 million).

The net currency position at each balance sheet date is as follows:

#### December 31, 2016

EUR	USD	AUD	JPY	CAD	Other	Total
850	286	8	118	0	41	1 303
10 119	1 394	0	0	0	0	11 513
-6 529	3 099	2 643	530	497	261	501
3	0	0	0	0	0	3
4 444	4 779	2 651	648	497	302	13 321
4 469	4 469	2 791	883	497	301	13 410
- 91	314	- 139	- 235	0	0	- 151
6	- 5	0	0	0	0	2
4 444	4 778	2 651	648	497	302	13 320
0	0	0	0	0	0	1
	850 10 119 -6 529 3 4 444 4 469 - 91 6	850 286 10 119 1 394 -6 529 3 099 3 0 4 444 4 779  4 469 4 469 -91 314 6 -5	850 286 8 10 119 1 394 0 -6 529 3 099 2 643 3 0 0 4 444 4779 2 651  4 469 4 469 2 791 -91 314 -139 6 -5 0	850     286     8     118       10 119     1 394     0     0       -6 529     3 099     2 643     530       3     0     0     0       4 444     4 779     2 651     648       4 469     4 469     2 791     883       - 91     314     - 139     - 235       6     - 5     0     0	850     286     8     118     0       10 119     1 394     0     0     0       -6 529     3 099     2 643     530     497       3     0     0     0     0       4 444     4 779     2 651     648     497       4 469     4 469     2 791     883     497       -91     314     -139     -235     0       6     -5     0     0     0	850         286         8         118         0         41           10 119         1 394         0         0         0         0           -6 529         3 099         2 643         530         497         261           3         0         0         0         0         0           4 444         4 779         2 651         648         497         302           4 469         4 469         2 791         883         497         301           - 91         314         -139         -235         0         0           6         -5         0         0         0         0

(amounts in CHF million)	EUR	USD	AUD	JPY	CAD	Other	Total
Assets							
Liquid assets	867	449	60	523	0	157	2 056
Equipment financing contracts	11 182	1 545	0	0	0	81	12 808
Derivative financial instruments	-8 263	4 026	3 064	195	485	112	- 382
Accrued income and prepaid expenses	3	0	0	0	0	0	4
Total assets	3 789	6 020	3 123	718	485	350	14 485
Liabilities							
Borrowings	3 699	5 840	3 419	899	485	330	14 672
Derivative financial instruments	86	182	- 294	- 181	0	19	- 189
Reserve for available-for-sale financial instruments	5	- 1	- 2	0	0	0	1
Total liabilities and equity	3 789	6 020	3 123	718	485	349	14 485
Net currency position	0	0	0	0	0	0	1

#### 3.4. Liquidity risk

Liquidity risk is the risk that the entity is unable to meet, from available funds, all payment obligations as they fall due, or will have access to such funds only at disproportionate cost.

The main objective of liquidity management is to make sure that EUROFIMA can meet its payment obligations punctually and in full. The planning of liquidity takes into account all known future cash flows, especially the need to service debts, disbursements and repayments from equipment financing contracts as well as cash flows from derivative financial instruments. The project-

ed liquidity position is reported and monitored daily.

The tables below show the undiscounted contractual cash flows of the entity's financial assets and liabilities. The entity's derivatives are generally gross settled instruments. Therefore, the entity shows the contractual cash inflows and outflows of these gross settled derivatives on a gross basis.

For floating rate instruments, the entity used the implied forward rates at the balance sheet date to calculate the future cash flows.

## Maturity analysis December 31, 2016

(amounts in CHF million)	0-6 months	6-12 months	1-2 years	2-3 years	3-5 years	5-10 years	More than 10 years	Total	Difference to book value	Book value
Assets										
Liquid assets	1 725	378	323	79	451	555	159	3 671	- 47	3 624
Equipment financing contracts	1 251	309	1 554	1 528	3 795	4 335	2 028	14 799	- 421	14 377
Other financial assets	7	8	12	11	18	15	2	72	- 65	8
Total	2 984	695	1 888	1 618	4 264	4 905	2 188	18 542	- 533	18 009
Liabilities										
Borrowings	-2 935	- 531	-2 290	-1 758	-4 940	-5 076	-1 509	-19 040	639	-18 400
Other financial liabilities	- 3	0	0	0	0	0	0	- 3	- 59	- 62
Total	-2 938	- 531	-2 290	-1 758	-4 940	-5 076	-1 509	-19 043	580	-18 463
Cash flows from gross settled derivate Contractual amounts receivable	2 928	461	2 142	1 518	4 275	3 251	868	15 444		
Contractual amounts payable	-2 439	- 212	-1 586	-1 224	-3 645	-2 373	- 801	-12 280		
	490	249	556	294	630	878	67	3 164	- 280	2 884
Cash flows from gross settled derivat	ive liabilities									
Contractual amounts receivable	691	22	397	73	1 283	1 541	184	4 190		
Contractual amounts payable	- 841	- 48	- 325	- 141	-1 345	-1 664	- 775	-5 140		
	- 150	- 26	72	- 69	- 62	- 123	- 592	- 951	133	- 817
Net during the period	385	387	226	86	- 108	583	154	1 713		
Cumulative net during the period	385	772	998	1 084	976	1 559	1 713			

#### Maturity analysis December 31, 2015

(amounts in CHF million)	0-6 months	6-12 months	1-2 years	2-3 years	3-5 years	5-10 years	More than 10 years	Total	Difference to book value	Book value
Assets	1		- 1		-	- 1			l	
Liquid assets	2 310	217	227	372	326	517	23	3 992	- 76	3 916
Equipment financing contracts	1 348	894	1 265	1 613	3 720	4 275	2 995	16 110	- 602	15 508
Other financial assets	8	8	11	10	19	18	2	77	- 68	9
Total	3 666	1 120	1 503	1 996	4 065	4 810	3 020	20 179	- 746	19 433
Liabilities										
Borrowings	-3 188	-1 128	-2 262	-2 267	-5 053	-4 531	-2 497	-20 925	762	-20 164
Other financial liabilities	- 13	0	0	0	0	0	0	- 13	0	- 13
Total	-3 201	-1 128	-2 262	-2 267	-5 053	-4 531	-2 497	-20 938	762	-20 177
Cash flows from gross settled derivat	4 021	725	2 397	1 945	4 558	2 818	1 922	18 387		
Contractual amounts payable	-3 413	- 509 <b>216</b>	-1 745 <b>652</b>	-1 455	-3 832	-2 335	-1 486	-14 775	252	7.764
	608	210	032	491	727	483	436	3 613	- 252	3 361
Cash flows from gross settled derivat										
Contractual amounts receivable	790	584	668	555	1 116	1 186	118	5 017		
Contractual amounts payable	- 792	- 549	- 735	- 499	-1 122	-1 385	-1 066	-6 148		
	- 1	35	- 67	56	- 6	- 199	- 948	-1 131	107	-1 023
Net during the period	1 071	243	- 175	275	- 267	564	12	1 723		
Cumulative net during the period	1 071	1 315	1 140	1 415	1 148	1 711	1 723			

EUROFIMA maintains a pool of liquidity and spreads the maturities of its placements taking into account the forecasted liquidity needs. The pool of liquidity is invested in highly rated debt instruments and placements with credit institutions.

In the course of 2016, EUROFIMA gained access to a repo trading platform, where it can enter into repurchase transactions. This access provides it with a strong and proven liquidity back-up facility should liquidity concerns arise. EUROFIMA has introduced new limits as to the minimum level of repo eligible securities it needs to hold at any point in time.

EUROFIMA applies several liquidity risk measures, including stress tests. EUROFIMA strives to secure a level of net liquidity that meets its liquidity targets for a period of 12 months under stressed economic conditions. To compute such liquidity targets, a default probability of 100% is applied to assets below the long-term rating A- or A3 according to Standard and Poor's or Moody's respectively. Furthermore, EUROFIMA is assumed to have no access to the financial markets for the same period of time (together called "stressed economic conditions"). In addition, a haircut to the liquid assets is applied and reviewed on a regular basis.

#### 3.5. Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, and systems, or from external events.

EUROFIMA continuously identifies, assesses, and manages operational risk in order to minimize potential adverse impacts. The key operational risk management principles are laid out in the operational policies and guidelines. They comprise of, among other things, the internal control system, the limit system, the IT management policy, the public communication policy and the security directives. EUROFIMA's systems of internal control, checks and balances, segregation of duties and supervision are designed to cover the most significant aspects of operational risk. Emphasis is placed on the continuous upgrading of information systems, business continuity planning, and the cross-training and development of staff.

#### 3.6. Capital Management

As a supranational institution, EUROFIMA is not subject to regulatory capital requirements. However, the adequacy of the capital base is assessed and monitored monthly and reported to the Board of Directors quarterly.

The Basel III capital ratio is one of the tools used to estimate the capital requirements for each major risk. The Standardized Approach is adopted to calculate the capital requirement for the credit risk. The Standardized Measurement Method is used to calculate the capital requirement for market risk and the Basic Indicator Approach is adopted to estimate the operational risk charge.

One specific element of EUROFIMA's credit backing system also taken into account in the assessment of the capital base is the subsidiary shareholder guarantee.

The most important ratios that are monitored by the Management and reported to the Board of Directors with respect to the entity's capital are the following:

(amounts in CHF million, ratios in %)	December 31, 2016	December 31, 2015
(Sound share capital $^{\!(1)}\!$ + shareholder guarantee AAA/Aaa and AA/Aa) / Outstanding borrowings	27.3 / 27.0	24.8 / 24.6
Non-investment grade exposure from equipment financing contracts/Equity	48.0	63.5
Estimated Basel III ratio	36.2	30.6

<sup>(1)</sup> Equity and callable share capital AAA/AA and Aaa/Aa

#### 4. NET INTEREST INCOME

#### Net interest income

(amounts in CHF '000)	2016	2015
Financial investments	12 626	19 012
Equipment financing contracts	181 406	245 009
Derivative financial instruments	498 405	520 445
Total interest and similar income	692 438	784 466
Cash and cash equivalents	- 2 154	- 524
Amounts due to credit institutions and customers	- 46 798	- 44 975
Debt evidenced by certificates	- 537 678	- 597 662
Debt securities in issue	- 514 315	- 574 254
Others	- 23 363	- 23 408
Derivative financial instruments	- 88 625	- 119 686
Other interest expenses	- 91	- 27
Total interest and similar expenses	- 675 347	- 762 874
Net interest income	17 091	21 591

#### Net interest income presented per financial instrument category

(amounts in CHF '000)	2016	2015
Derivatives	409 780	400 758
Assets designated at fair value through profit or loss	167 949	232 459
Available-for-sale	9 772	12 567
Loans and receivables	8 505	12 343
Held-to-maturity	5 611	6 177
Liabilities designated at fair value through profit or loss	-573 883	-631 919
Financial liabilities at amortized cost	-10 593	-10 719
	17 141	21 666
Other interest income	73	126
Other interest expenses	- 122	- 201
Net interest income	17 091	21 591

#### 5. NET COMMISSION INCOME

(amounts in CHF '000)	2016	2015
Commission on equipment financing contracts - designated at fair value through profit or loss	11 729	11 433
Commission on equipment financial contracts - loans and receivables	990	1 064
Upfront fees	30	0
Commission expenses and fees paid	-1 414	-1 324
Net commission income	11 335	11 173

#### 6. NET GAINS/LOSSES ON FINANCIAL INSTRUMENTS

(amounts in CHF '000)	2016	2015
Gains/(losses) on the sale of available-for-sale financial assets	3 500	4 313
Gains/(losses) on derivative financial instruments	- 97 007	- 94 218
Gains/(losses) on financial assets designated as at fair value through profit or loss	- 143 738	- 150 207
Gains/(losses) on financial liabilities designated as at fair value through profit or loss	242 133	241 352
Net gains/(losses) on financial instruments	4 889	1 240

#### 7. GENERAL ADMINISTRATIVE EXPENSES

(amounts in CHF '000)	2016	2015
Personnel costs	-4 967	-4 172
Social security	- 384	- 328
Defined benefit pension plan income/(costs)	- 931	2 086
Office premises costs	- 207	- 206
Other general administrative expenses	-4 893	-1 954
Cost coverage, rental and other administrative income	0	11
Total general administrative expenses	-11 382	-4 564

The item "Other general administrative expenses" includes in its majority IT related expenses, consulting fees, legal counsel fees, representation expenses and independent auditors fees.

#### Auditing and additional fees

The external auditor charged the following fees for professional services rendered for the financial year:

(amounts in CHF '000)	2016	2015
Audit services	- 176	- 184
Audit-related services	- 7	- 9
Total	- 183	- 193

Audit services are defined as the standard audit work performed each year in order to issue an opinion on the entity's financial statements.

Audit-Related Services include those other assurance services provided by the independent auditor but not restricted to those that can only be provided by the auditor signing the audit report. They comprise amounts for services such as audits of IT infrastructure and consultation regarding new accounting pronouncements.

#### 8. LIQUID ASSETS

The portfolio of liquid assets is composed of and measured as follows:

(amounts in CHF '000)	December 31, 2016	December 31, 2015
Cash at banks	83 188	66 392
Placement with credit institutions	596 669	486 604
Debt securities - bonds	1 875 752	2 413 603
Other liquid assets	1 068 399	949 448
Total liquid assets	3 624 009	3 916 046
of which		
Cash and cash equivalents at fair value	675 475	425 825
Cash and cash equivalents at amortised cost	476 112	590 014
Total cash and cash equivalents	1 151 588	1 015 839
Financial investments at fair value	1 282 430	2 026 689
Financial investments at amortised cost	1 189 991	873 518
Total financial investments	2 472 421	2 900 206

#### Credit rating structure of liquid assets

Below, the liquid assets are shown with their long-term rating (amounts in CHF '000). If a specific rating is not available, the issuer, guarantor or obligor rating is applied, whichever is stronger.

EUROFIMA groups the Standard & Poor's ratings as follows: AAA, AA for ratings from AA+ to AA-, A for ratings from A+ to A-, BBB for ratings from BBB+ to BBB-, and <BBB for ratings below BBB-.

EUROFIMA groups the Moody's ratings as follows: Aaa, Aa for ratings from Aa1 to Aa3, A for ratings from A1 to A3, Baa for ratings from Baa1 to Baa3, and <Baa for ratings below Baa3.

#### Cash at banks

Standard & Poor's	December 31, 2016	December 31, 2015
AAA	0	0
AA	1 015	964
А	82 067	65 185
BBB	106	243
<bbb< td=""><td>0</td><td>0</td></bbb<>	0	0
N.R.	0	0
Total	83 188	66 392

Moody's	December 31, 2016	December 31, 2015
Aaa	4	0
Aa	0	0
A	82 067	65 179
Baa	106	243
<baa< th=""><th>0</th><th>0</th></baa<>	0	0
N.R.	1 011	970
Total	83 188	66 392

#### Placement with credit institutions

Standard & Poor's	December 31, 2016	December 31, 2015
AAA	94 818	150 043
AA	55 615	64 240
A	211 416	180 408
BBB	0	0
<bbb< td=""><td>0</td><td>0</td></bbb<>	0	0
N.R.	234 821	91 914
Total	596 669	486 604

Moody's	December 31, 2016	December 31, 2015
Aaa	94 818	100 042
Aa	76 748	94 586
A	0	11 962
Baa	0	0
<baa< td=""><td>0</td><td>0</td></baa<>	0	0
N.R.	425 104	280 014
Total	596 669	486 604

#### **Debt securities - bonds**

Standard & Poor's	December 31, 2016	December 31, 2015
AAA	726 589	887 931
AA	577 459	645 759
Α	190 913	633 459
BBB	20 516	20 943
<bbb< td=""><td>0</td><td>0</td></bbb<>	0	0
N.R.	360 275	225 510
Total	1 875 752	2 413 603

Moody's	December 31, 2016	December 31, 2015
Aaa	1 035 407	1 079 819
Aa	411 599	505 972
A	205 229	671 264
Baa	16 095	71 844
<baa< td=""><td>0</td><td>0</td></baa<>	0	0
N.R.	207 421	84 702
Total	1 875 752	2 413 603

#### Other liquid assets

Standard & Poor's	December 31, 2016	December 31, 2015
AAA	0	0
AA	19 999	207 374
А	802 809	528 187
BBB	0	0
<bbb< td=""><td>0</td><td>0</td></bbb<>	0	0
N.R.	245 591	213 886
Total	1 068 399	949 448

Moody's	December 31, 2016	December 31, 2015
Aaa	0	0
Aa	338 137	147 909
A	565 349	465 265
Baa	0	0
<baa< td=""><td>0</td><td>0</td></baa<>	0	0
N.R.	164 913	336 274
Total	1 068 399	949 448

 $Other\ liquid\ assets\ mainly\ comprise\ short-term\ deposits\ and\ commercial\ paper\ investments.$ 

#### Liquid assets neither rated by Standard & Poor's nor Moody's

	December 31, 2016	December 31, 2015
Cash at banks	0	0
Placement with credit institutions	234 821	79 951
Debt securities - bonds	50 194	10 159
Debt securities - other	0	0
Other liquid assets	144 914	123 528
Total	429 929	213 639

As at December 31, 2016, liquid assets neither rated by Standard & Poor's nor Moody's consisted of fixed income instruments issued by Swiss cantons and cities.

#### 9. EQUIPMENT FINANCING CONTRACTS

Equipment financing contracts were concluded exclusively with shareholders and their guaranteed affiliates.

(amounts in CHF '000)	December 31, 2016	December 31, 2015
Equipment financing contracts at fair value	14 006 667	15 061 555
Equipment financing contracts at amortized cost	370 824	446 474
Total equipment financing contracts	14 377 491	15 508 029

#### Credit rating structure of equipment financing contracts

The equipment financing contracts are shown with the long-term rating of the respective member State (amounts in CHF '000).

EUROFIMA groups the Standard & Poor's ratings as follows: AAA, AA for ratings from AA+ to AA-, A for ratings from A+ to A-, BBB for ratings from BBB+ to BBB-, and <BBB for ratings below BBB-.

EUROFIMA groups the Moody's ratings as follows: Aaa, Aa for ratings from Aa1 to Aa3, A for ratings from A1 to A3, Baa for ratings from Baa1 to Baa3, and <Baa for ratings below Baa3.

Standard & Poor's	December 31, 2016	December 31, 2015	Moody's	December 31, 2016	December 31, 2015
AAA	3 286 626	3 547 344	Aaa	3 286 626	5 616 353
AA	5 992 231	5 731 356	Aa	5 960 076	3 597 145
A	161 743	172 315	Α	82 365	124 822
BBB	4 161 270	5 043 138	Baa	4 294 240	5 177 556
<bbb< td=""><td>775 620</td><td>1 013 875</td><td><baa< td=""><td>754 183</td><td>992 152</td></baa<></td></bbb<>	775 620	1 013 875	<baa< td=""><td>754 183</td><td>992 152</td></baa<>	754 183	992 152
N.R.	0	0	N.R.	0	0
Total	14 377 491	15 508 029	Total	14 377 491	15 508 029

#### Distribution of equipment financing contracts

(amounts in CHF '000)					_	Principal at	December 31,	2016
Member State	Railway	Principal at January 1, 2016	Exchange rate difference	Financing	Redemptions	CHF		%
Germany (1)	DB AG (1)	217 403	- 2 903	0	0	214 500		1.6%
France (1)	SNCF (1)	899 191	- 1 359	14 203	- 199 737	712 299		5.4%
Italy	FS	2 783 973	- 28 986	0	- 594 788	2 160 199		16.3%
Belgium	SNCB	1 999 539	- 17 935	803 915	- 376 221	2 409 298		18.2%
Netherlands	NS	511 979	- 8 997	500 790	- 940 280	63 492		0.5%
Spain	RENFE	2 135 823	- 25 303	0	- 244 261	1 866 259		14.1%
Switzerland	SBB	2 403 148	- 1 925	900 259	- 600 632	2 700 850		20.4%
Luxembourg	CFL	86 961	- 1 161	0	0	85 800		0.6%
Portugal	СР	353 280	- 3 615	0	- 81 539	268 125		2.0%
Austria	ÖBB	1 915 807	- 29 781	298 013	- 132 231	2 051 809		15.5%
Greece	OSE	342 410	- 4 572	0	0	337 838	(2)	2.5%
Serbia	ŽS	72 000	0	0	- 20 000	52 000		0.4%
Czech Republic	ČD	65 221	- 430	0	- 32 616	32 175		0.2%
Croatia	HŽ	42 175	- 216	0	- 25 872	16 088		0.1%
Hungary	MÁV	95 005	- 499	0	- 56 969	37 538		0.3%
Slovakia	ŽSSK	59 467	- 677	0	- 8 698	50 093		0.4%
Slovenia	SŽ	112 731	- 1 074	0	0	111 657		0.8%
Bulgaria	BDZ	21 740	- 290	0	0	21 450		0.2%
Montenegro	ŽPCG	17 000	0	0	- 2 500	14 500	(3)	0.1%
Denmark	DSB	61 077	- 735	0	- 4 236	56 105		0.4%
Total principal		14 195 931	- 130 457	2 517 180	-3 320 579	13 262 074		100.0%
Difference to book value		1 312 098				1 115 416		
Total book value		15 508 029				14 377 491		

 <sup>(3)</sup> Germany and France hold 22.6% of EUROFIMA's share capital each through their fully owned state railways DB AG and SNCF and are thus related parties together with their railways
 (2) all of which assumed by Greece
 (3) all of which assumed by Montenegro

#### 10. DERIVATIVE FINANCIAL INSTRUMENTS

	December 31, 2016			December 31, 2016 December 31, 2015			
(amounts in CHF '000)	Assets	Liabilities	Notional amount	Assets	Liabilities	Notional amount	
Cross currency swaps	2 522 134	- 685 414	10 853 336	2 895 497	- 876 131	13 715 699	
Interest rate swaps	335 729	- 121 090	4 987 659	440 205	- 134 658	5 685 114	
Currency swaps	26 155	- 10 929	1 154 223	25 227	- 12 561	1 058 453	
Forward foreign exchange	16	- 1	3 475	37	- 79	33 656	
Total	2 884 035	- 817 434	16 998 693	3 360 965	- 1 023 429	20 492 921	

Derivative financial instruments are carried at fair value net per contract.

In accordance with its risk management policy, EUROFIMA uses derivatives for risk mitigation purposes only. It does not apply hedge accounting. Where hedged positions are not valued at fair value, the "fair value option" is applied to accurately reflect the effects from the economic hedging performed by the entity in the income statement.

Derivatives most commonly used by the entity are:

#### **Swaps**

Swaps are contractual agreements between two parties to exchange streams of payments over time based on specified notional amounts, in relation to movements in a specified underlying index such as an interest rate and foreign currency rate.

#### **Forward contracts**

Forward contracts are contractual agreements to buy or sell a specified financial instrument, currency or interest rate at a specific price and date in the future. Forwards are customized contracts transacted over—the—counter.

#### 11. OFFSETTING

The entity offsets amounts in the balance sheet when a legal right of offset exists and the parties involved intend to settle the cash flows on a net basis or settle the asset and liability simultaneously. Under some contracts, the entity has only a conditional right of set-off, for example in the case of a default of a counterparty. Even though such contractual arrangements limit the credit risk to the entity, amounts that can only be netted conditionally are not offset in the balance sheet.

The table below shows the collateral held and conditional netting for different positions

	December 31, 2016		December 31, 2015		
(amounts in CHF '000)	Derivative financial assets	Derivative financial liabilities	Derivative financial assets	Derivative financial liabilities	
Amount presented in the balance sheet	2 884 035	- 817 434	3 360 965	-1 023 429	
Value of derivatives to be offset in case of default of a counterparty	260 589	- 260 589	379 473	- 379 473	
Securities held as collateral	1 945 189	0	2 347 492	0	
Net amount	678 257	- 556 846	634 000	- 643 956	

#### 12. ACCRUED INCOME AND PREPAID EXPENSES

(amounts in CHF '000)	December 31, 2016	December 31, 2015
Commissions on equipment financing contracts	4 323	4 328
Total accrued income and prepaid expenses	4 323	4 328

#### 13. TANGIBLE AND INTANGIBLE FIXED ASSETS

(amounts in CHF '000)	Land and building	Hardware, vehicles and other equipment	Software and licenses	Total
January 1, 2015				
Cost	7 250	147	3 577	10 974
Accumulated depreciation/amortization	- 712	- 122	-1 762	-2 596
Net book value	6 538	24	1 815	8 378
At January 1, 2015	6 538	24	1 815	8 378
Additions	0	143	35	178
Disposals	0	0	0	0
Depreciation/amortization	- 139	- 56	- 727	- 922
Reversal of accumulated depreciation/amortization due to disposals	0	0	0	0
December 31, 2015	6 399	112	1 123	7 634
At December 31, 2015				
Cost	7 250	290	3 612	11 152
Accumulated depreciation/amortization	- 851	- 178	-2 489	-3 518
Net book value	6 399	112	1 123	7 634
At January 1, 2016	6 399	112	1 123	7 634
Additions	0	114	124	238
Disposals	0	- 53	0	- 53
Depreciation/amortization	- 138	- 95	- 727	- 961
Reversal of accumulated depreciation/amortization due to disposals	0	53	0	53
December 31, 2016	6 261	131	520	6 911
At December 31, 2016				
Cost	7 250	351	3 736	11 338
Accumulated depreciation/amortization	- 989	- 220	-3 216	-4 426
Net book value	6 261	131	520	6 911

Land and buildings of the entity comprise the "Ritterhof" at Rittergasse 20 in Basel

#### 14. BORROWINGS

#### EUROFIMA's borrowings comprise of the following

(amounts in CHF '000)	December 31, 2016	December 31, 2015
Amounts due to credit institutions and customers	1 421 837	1 391 457
Debt evidenced by certificates	16 978 503	18 772 114
Debt securities in issue	15 202 935	17 551 933
Others	1 775 568	1 220 181
Total borrowings	18 400 340	20 163 571

#### Borrowings per financial instrument category

(amounts in CHF '000)	December 31, 2016	December 31, 2015
Borrowings at fair value through profit or loss	17 876 764	19 765 103
Borrowings at amortised cost	523 576	398 467
Total borrowings	18 400 340	20 163 571

The entity's borrowings are not subject to any financial covenants.

#### Maturity structure of borrowings

(amounts in CHF '000)	December 31, 2016	December 31, 2015
0-6 months	2 671 586	2 898 909
6-12 months	276 246	852 610
1-2 years	1 836 466	1 771 866
2-3 years	1 394 843	1 827 802
3-5 years	4 417 043	4 423 201
5-10 years	4 435 915	3 796 679
More than 10 years	1 339 310	2 241 011
Total principal	16 371 409	17 812 078
Total borrowings principal	16 371 409	17 812 078
Difference to book value	2 028 931	2 351 493
Total borrowings	18 400 340	20 163 571

The maturity structure is based on the contractual settlement dates of the borrowings.

#### Reconciliation of liabilities arising from financing activities

(amounts in CHF'000)	Long-term borrowings	Short-term borrowings	Total
December 31, 2014	22 774 115	525 929	23 300 045
Issues / Placements	1 251 698	3 958 288	5 209 986
Redemptions	-3 190 390	-4 015 016	-7 205 406
Foreign exchange movements	- 850 717	- 3 675	- 854 392
Fair value changes	- 290 958	4 296	- 286 662
December 31, 2015	19 693 748	469 823	20 163 571
Issues / Placements	1 126 870	5 346 698	6 473 569
Redemptions	-3 221 337	-4 732 062	-7 953 399
Foreign exchange movements	- 44 437	53 834	9 397
Fair value changes	- 306 537	13 739	- 292 798
December 31, 2016	17 248 308	1 152 032	18 400 340

#### Debt securities in issue

			December 31,	2016	December 31,	2015
Maturity	Interest rate in %	Year of issuance	Principal in issue currency '000	Book value in CHF '000	Principal in issue currency '000	Book value in CHF '000
AUD						
24.10.2016	5.625	2005	0	0	1 100 000	834 186
28.12.2018	6.250	2003	1 650 000	1 312 497	1 650 000	1 346 246
29.01.2019	4.000	2014	250 000	194 065	250 000	195 242
30.06.2020	5.500	2005	750 000	609 259	750 000	617 189
30.03.2022	6.000	2007	200 000	173 298	200 000	175 727
19.12.2025	3.900	2015	475 000	375 884	320 000	250 753
13.01.2027	2.600	2016	175 000	125 619	0	0
CAD						
13.12.2019	5.150	2004	250 000	211 380	250 000	209 771
30.03.2027	4.550	2007	300 000	285 534	300 000	275 524
CHF						
15.06.2016	2.250	2005	0	0	350 000	359 098
10.11.2017	2.125	2009	270 000	277 397	270 000	285 000
28.12.2018	3.250	2003	450 000	485 184	450 000	502 414
03.08.2020	2.375	2005	595 000	640 634	595 000	649 850
29.12.2020	3.375	2004	365 000	421 515	365 000	433 426
30.06.2021	0.625	2014	280 000	293 838	280 000	294 558
22.05.2024	3.000	2007	600 000	748 946	600 000	758 291
15.05.2024	3.000	2006	1 000 000	1 292 869	1 000 000	1 301 856
04.02.2030	2.875	2005	450 000	610 442	450 000	609 169
EUR	2.013	2003	+30 000	010 442	430 000	003 103
12.09.2018	FRN	2013	30 000	32 216	30 000	32 666
05.11.2018	FRN	2013	32 500	35 030	32 500	35 610
21.10.2019	4.375	2010	650 000	791 141	650 000	825 654
		2004	6 800	7 3 3 8	6 800	
28.11.2019 23.11.2020	2.730	2011	40 000	48 115	40 000	7 446 49 306
	3.000					
27.10.2021	4.000	2009	1 000 000	1 284 328	1 000 000	1 317 652
15.11.2022	3.125	2010	800 000	1 009 919	800 000	1 021 882
25.04.2023	0.250	2016	800 000	860 527	0	0
28.06.2023	2.050	2013	15 000	18 129	15 000	18 111
28.07.2023	3.250	2010	50 000	64 877	50 000	65 425
15.10.2030	FRN	2015	80 000	87 457	80 000	88 731
GBP						
07.06.2032	5.500	2001	150 000	301 205	150 000	330 175
USD	- 0	202	•		4 000 000	4 050 055
07.04.2016	5.250	2006	0	0	1 000 000	1 052 609
10.06.2016	FRN	2013	0	0	1 000 000	1 002 345
03.04.2017	5.000	2007	1 000 000	1 066 476	1 000 000	1 089 303
13.04.2017	FRN	2014	500 000	510 314	500 000	501 776
29.05.2020	1.750	2015	1 000 000	1 027 503	1 000 000	1 014 940
Total bonds				15 202 935		17 551 933

#### Debt evidenced by certificates - Other

(amounts in CHF '000)	December 31, 2016	December 31, 2015
Unlisted stand-alone issues	257 805	335 535
Unlisted issues under the Program for the Issuance of Debt Instruments	365 731	414 823
Commercial paper	1 152 032	469 823
Total other debts evidenced by certificates	1 775 568	1 220 181

#### 15. POST-EMPLOYMENT BENEFIT LIABILITY

EUROFIMA participates in a group administration defined contribution pension plan in Switzerland. The plan qualifies as a defined benefit plan under IFRS. The entity has a full insurance coverage solution with a Swiss insurer. The insurance coverage is not taken into account in the below computations.

The amount recognized in the balance sheet for this defined contribution pension plan is determined as follows:

(amounts in CHF '000)	December 31, 2016	December 31, 2015
Present value of funded obligations	12 958	11 207
Fair value of plan assets	-8 788	-7 813
Liability recognized on the balance sheet	4 169	3 394

The movement in the net defined benefit obligation over the year is as follows:

(amounts in CHF '000)	Present value of funded obligation	Fair value of plan assets	Total	
As at January 1, 2015	13 128	-8 375	4 753	
Service cost for the year 2015	648	0	648	
Interest expense/(income)	197	- 126	71	
	13 972	-8 501	5 472	
Remeasurements:				
Return on plan assets, excluding amounts included in interest				
expense/(income)	0	184	184	
Experience (gains)/losses	684	0	684	
(gain)/loss from change in demographic assumptions	0	0	0	
(gain)/loss from change in financial assumptions	915	0	915	
	1 600	184	1 784	
Past service costs and settlements				
Contributions by:				
Employer	0	-1 079	-1 079	
Participants	8 989	-8 989	0	
Benefit payments	-10 621	10 571	- 50	
Past service cost	-2 733	0	-2 733	
As at December 31, 2015	11 207	-7 813	3 394	

(amounts in CHF '000)	Present value of funded obligation	Fair value of plan assets	Total
As at January 1, 2016	11 207	-7 813	3 394
Service cost for the year 2016	931	0	931
Interest expense/(income)	101	- 70	31
	12 239	-7 883	4 356
Remeasurements:			
Return on plan assets, excluding amounts included in interest expense/(income)	0	124	124
Experience (gains)/losses	478	0	478
(gain)/loss from change in demographic assumptions	- 543	0	- 543
(gain)/loss from change in financial assumptions	592	0	592
	526	124	650
Past service costs and settlements			
Contributions by:			
Employer	0	- 824	- 824
Participants	1 098	-1 098	0
Benefit payments	- 906	893	- 13
Past service cost	0	0	0
As at December 31, 2016	12 958	-8 788	4 169

#### Allocation of plan assets

Plan assets are comprised of the following:

(in %)	December 31, 2016	December 31, 2015
Fixed interest, cash and cash equivalents, time deposits	70.7%	77.1%
Mortgages and other claims on nominal value	7.3%	6.4%
Equities and units in investment funds	6.0%	2.5%
Private equity and hedge funds	0.1%	0.1%
Investment in participations and associated companies	0.3%	0.5%
Real estate	14.0%	12.1%
Other investments	1.6%	1.4%
Total	100.0%	100.0%

#### Significant assumptions

Significant assumptions applied in the calculation of the defined benefit liability:

	December 31, 2016	December 31, 2015
Discount rate	0.6%	0.9%
Pension growth rate	0.0%	0.0%
Salary growth rate (including inflation)	1.5%	2.0%
Retirement age		
men	65	65
women	64	64
Demographic assumptions	bvg 2015 GT	bvg 2010 GT

#### Sensitivity analysis

The sensitivity of the liability recognized for the post employment benefit plan to changes in the principal assumptions is depicted in the table below. The present value of funded obligations and service cost are recalculated to include the effect from the changed assumption:

		December 31,	2016	December 31,	2015
(amounts in CHF '000)	Change in assumption	Recalculated Present value of funded obligations	Recalculated service cost	Recalculated Present value of funded obligations	Recalculated service cost
Discount rate	+ 50 basis points	11 807	1 158	10 221	1 068
	- 50 basis points	14 291	1 408	12 345	1 303
Salary increase	+ 50 basis points	13 088	1 302	11 315	1 205
	- 50 basis points	12 834	1 246	11 100	1 149
Life expectancy	+ 1 year	13 163	1 291	11 399	1 192
	- 1 year	12 748	1 255	11 017	1 161

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognized within the statement of financial position.

#### Other information

The expected contribution to the post-employment benefit plan to be paid by EUROFIMA for the year ending December 31, 2017, amounts to CHF 774 000.

The projected benefits that are expected to be paid for the following years are as follows:

(amounts in CHF '000)	December 31, 2016
2017	612
2018	570
2019	532
2020	500
2021	476
2022-2026	3 017

The weighted average duration of the defined benefit obligation is 19 years.

#### 16. EQUITY

#### Statutory reserves & fund for general risk

(amounts in CHF '000)	December 31, 2016	December 31, 2015
Ordinary reserve	77 718	76 284
Guarantee reserve	696 500	673 500
Total statutory reserves	774 218	749 784

According to Article 29 of the Statutes, 5% of the annual profit is to be allocated to the ordinary reserve until the ordinary reserve has reached 20% of the paid-in share capital.

In the event of a default by a railway, the guarantee reserve, as outlined in Article 29 of the Statutes, may be called upon. According to this article, the yearly allocation to the guarantee reserve corresponds to the balance of the annual profit, after allocation to the ordinary reserve of 5% of the net profit and the eventual payment of a dividend, statutorily limited to a maximum of 4% of the paid-in share capital, unless the General Assembly decides otherwise.

#### Other reserves

The other reserves contain the reserve for available-for-sale financial instruments and the reserve for remeasurements on the entity's defined benefit pension plan.

#### Reserve for available-for-sale financial instruments

#### (amounts in CHF '000)

January 1, 2015	19 445
Changes in fair value	-9 994
Reclassification to income statement	-4 313
December 31, 2015	5 138
Changes in fair value	803
Reclassification to income statement	-3 500
December 31, 2016	2 441

#### Reserve for remeasurements of the post-employment benefit liability

#### (amounts in CHF '000)

Vanishing in the coop	
January 1, 2015	- 895
Actuarial gains & losses	-1 600
Return on plan assets	- 184
December 31, 2015	-2 679
Actuarial gains & losses	- 526
Return on plan assets	- 124
December 31, 2016	-3 330

#### 17. FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENT

The table below shows the allocation of the entity's financial instruments to the different financial instrument categories and to the different fair value levels. Furthermore, the fair value for all instruments is disclosed, including those measured at amortized cost.

The three-level hierarchy used for financial instruments measured at fair value is the following:

Level 1: quoted prices in active markets for identical assets or liabilities

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly

Level 3: inputs for the asset or liability that are not based on observable market data

	Financial instrument categories Carrying Fair value lev					air value level					
(amounts in CHF million)	DFVPL	FVPL	AFS	нтм	LaR	FLAC	December 31, 2016	December 31, 2016	Level 1	Level 2	Level 3
Financial assets											
CCE at amortized cost	0	0	0	0	476	0	476	477	0	477	0
CCE at fair value	675	0	0	0	0	0	675	675	0	675	0
Financial investments at amortized cost	0	0	0	570	620	0	1 190	1 205	773	420	13
Financial investments at fair value	478	0	804	0	0	0	1 282	1 282	1 069	213	0
Derivative financial instruments - assets	0	2 884	0	0	0	0	2 884	2 884	0	2 884	0
EFC contracts at amortized cost	0	0	0	0	371	0	371	414	0	414	0
EFC contracts at fair value	14 007	0	0	0	0	0	14 007	14 007	0	14 007	0
Other financial assets	4	0	0	0	4	0	8	8	0	8	0
Total assets							20 893	20 952	1 842	19 098	13
Financial liabilities											
Borrowings at amortized cost	0	0	0	0	0	524	524	562	0	562	0
Borrowings at fair value	17 877	0	0	0	0	0	17 877	17 877	0	17 877	0
Derivative financial instruments - liabilities	0	817	0	0	0	0	817	817	0	817	0
Other financial liabilities	59	0	0	0	0	3	62	62	0	62	0
Total liabilities							19 280	19 319	0	19 319	0

		Financial instrument categories Carrying Fair value level amount Fair value					l.				
(amounts in CHF million)	DFVPL	FVPL	AFS	нтм	LaR	FLAC	December 31, 2015	December 31, 2015	Level 1	Level 2	Level 3
Financial assets											
CCE at amortized cost	0	0	0	0	590	0	590	591	0	591	0
CCE at fair value	426	0	0	0	0	0	426	426	0	426	0
Financial investments at amortized cost	0	0	0	400	473	0	874	895	532	351	12
Financial investments at fair value	988	0	1 038	0	0	0	2 027	2 027	1 265	762	0
Derivative financial instruments - assets	0	3 361	0	0	0	0	3 361	3 361	0	3 361	0
EFC contracts at amortized cost	0	0	0	0	446	0	446	497	0	497	0
EFC contracts at fair value	15 062	0	0	0	0	0	15 062	15 062	0	15 062	0
Other financial assets	4	0	0	0	5	0	9	9	0	9	0
Total assets							22 794	22 866	1 797	21 058	12
Financial liabilities											
Borrowings at amortized cost	0	0	0	0	0	398	398	444	0	444	0
Borrowings at fair value	19 765	0	0	0	0	0	19 765	19 765	0	19 765	0
Derivative financial instruments - liabilities	0	1 023	0	0	0	0	1 023	1 023	0	1 023	0
Other financial liabilities	0	0	0	0	0	13	13	13	0	13	0
Total liabilities							21 200	21 245	0	21 245	0

There were no transfers between any of the levels of the fair value hierarchy during the year 2016 (2015: none)

DFVPL Financial instruments designated as at fair value through profit or loss by the company

FVPL Held for Trading: Fair value through profit or loss

AFS Available-for-sale
HTM Held-to-maturity
LaR Loans and receivables

FLAC Financial liabilities at amortised cost

#### Financial assets and liabilities designated at fair value through profit or loss

#### Financial assets designated at fair value through profit or loss

The carrying amount at December 31, 2016, of financial assets designated at fair value through profit or loss was CHF 892 million higher (2015: CHF 1 066 million higher) than the contractual amount at maturity. The change in fair value of financial assets designated at fair value through profit or loss that is attributable to changes in credit risk for the year 2016 amounts to CHF 18 million loss (2015: CHF 97 million gain).

#### Financial liabilities designated at fair value through profit or loss

The carrying amount at December 31, 2016, of financial liabilities designated at fair value through profit or loss was CHF 1 765 million higher (2015: CHF 2 088 million higher) than the contractual amount at maturity. The change in fair value in financial liabilities designated at fair value through profit or loss that is attributable to changes in credit risk for the year 2016 amounts to CHF 32 million gain (2015: CHF 46 million loss)

#### 18. RELATED PARTIES

Transactions and outstanding balances with related party shareholders (DB AG and SNCF) are disclosed in Note 9 - Equipment financing contracts.

Salaries and other benefits paid to key management personnel in 2016 and included within General administrative expenses amounted to CHF 2.8 million (2015: CHF 2.9 million).

There are no outstanding amounts due to key management personnel per year end 2016 (2015: none).

#### 19. POST BALANCE SHEET EVENTS

On proposal from the Management, the Board of Directors adopted the Financial Statements on March 3, 2017, and authorized their submission to the General Assembly for approval on the same date. The General Assembly approved the financial statements.

#### 20. PROPOSED APPROPRIATION OF THE SURPLUS

The net profit for the financial year 2016 of CHF 20 965 100 equals the surplus to be distributed. In accordance with Article 29 of the Statutes, the Board of Directors proposes the following allocation of the surplus to the General Assembly:

·	71

Appropriation to the ordinary reserve	1 049 000
Dividend of 0% (statutory maximum is 4%) on the paid-in share capital of 520 million	0
Appropriation to the guarantee reserve	16 500 000
Appropriation to the fund for general risks	3 416 100

## Auditor's Report



### Report of the statutory auditor

to the General Assembly of EUROFIMA European Company for the Financing of Railroad Rolling Stock, Basel

#### Report on the audit of the financial statements

#### Opinion

We have audited the financial statements of EUROFIMA European Company for the Financing of Railroad Rolling Stock, which comprise the balance sheet as at December 31, 2016 and the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements (pages 32 to 67), including a summary of significant accounting policies.

In our opinion the financial statements as at December 31, 2016 present fairly, in all material respects, the financial position, the results of operations and the cash flows in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board. Furthermore, the financial statements comply with the international Convention for the establishment of the company and the Statutes.

#### Basis for opinion

We conducted our audit in accordance with the International Standards on Auditing (ISAs) and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the entity in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, as well as the IESBA Code of Ethics for Professional Accountants, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Our audit approach



Overall materiality: CHF 69'000'000

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the financial statements as a whole, taking into account the structure of the entity, the accounting processes and controls, and the industry in which the entity operates.

As key audit matters the following areas of focus have been identified:

- · Valuation of level 2 financial instruments
- Capital market transactions and Equipment Financing Contracts

PricewaterhouseCoopers AG, St. Jakobs-Strasse 25, Postfach, CH-4002 Basel, Switzerland Telefon: +41 58 792 51 00, Telefax: +41 58 792 51 10, www.pwc.ch

PricewaterhouseCoopers AG is a member of the global PricewaterhouseCoopers network of firms, each of which is a separate and independent legal entity



#### Audit scope

We designed our audit by determining materiality and assessing the risks of material misstatement in the financial statements. In particular, we considered where subjective judgements were made; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

#### Materiality

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall materiality for the financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate on the financial statements as a whole.

Overall materiality	CHF 69'000'000
How we determined it	0.33% of total assets
Rationale for the materiality benchmark applied	We have applied this benchmark based on our analysis of the common information needs of users of the financial statements. As there is no profit maximization and no distribution of retained earnings, we believe that total assets are an important metric for the financial performance of the company and it is a generally accepted benchmark.

We agreed with the Audit and Risk Committee that we would report to them misstatements above CHF 3'450'000 identified during our audit as well as any misstatements below that amount which, in our view, warranted reporting for qualitative reasons.

#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Valuation of level 2 financial instruments

# As described in Note 17 to the financial statements, the majority of financial assets and liabilities are recorded at fair value in the statements of financial positions. As at December 31, 2016, CHF 17.8 billion or 85 % (assets) and CHF 18.7 billion or 97 % (liabilities) of the financial instruments How our audit addressed the key audit matter We assessed and tested the design and existence of the key controls related to financial reporting including the process over contract approval, the control over accuracy of contract components in the system, and the control over the review of the models and model parameters. Additionally, we performed on a sample basis the following:



held at fair value were classified as level 2 instruments in accordance with IFRS 13. Level 3 instruments were immaterial.

We focused on this area because of the complexity of the models.

We identified and assessed the following risks that could result in inaccurate fair values:

- EUROFIMA uses a number of model types to value its level 2 financial instruments. Model deficiencies or inaccurate model parameters could lead to material differences.
- Whilst the majority of the model inputs used to price financial instruments are observable, there are indirectly observable inputs, which could lead to valuation variances. On a financial instrument basis these variances are negligible; however once extrapolated over the entire population of financial instruments they could lead to material differences.

See Notes 2.5 and 17 to the financial statements on pages 38 - 40 and 65 - 66.

- We performed an independent recalculation using our own model of fair value and amortised cost valuation within the treasury system for all financial instruments categorised as level 2 instruments covering the relevant supported features such as the appropriate valuation model, adequate parameters and correct calculations.
- We tested the market input data (interest rates, FX-rates) with external information and challenged the indirectly observable inputs for market consistency with observable market data and/or instrument prices.
- We checked sensitivities to changes in interest rates and yield curves of currencies for all instruments in the sample that are booked under fair value.

The differences identified between our valuations and the EUROFIMA valuations were within the acceptable thresholds defined above allowing us to accept the EUROFIMA's fair value calculations.

#### Capital market transactions and Equipment Financing Contracts

#### Key audit matter

EUROFIMA's core activity and public mission consists of supporting the development of rail transportation in Europe by providing its shareholders, 26 national railway operators, and other railway bodies with cost-effective financing to renew and modernise their railway equipment.

The borrowing operations (consisting of equipment financing contracts and debts evidenced by certificates, including derivatives), which represent CHF 17.3 billion or 83 % (assets) and CHF 17.8 billion or 92% (liabilities) as at December 31, 2016, provide long-term funds via bond issuances in the international capital markets, to support EUROFIMA's core lending business and liquidity position. The matching of the equipment financing contracts, derivatives and borrowings is one key criterion for the application of the Fair Value Option and for the designation at fair value of the related financial instruments.

We focused on this area because it represents the core activity and public mission of EUROFIMA.

#### How our audit addressed the key audit matter

We assessed and tested the design and existence of the key controls related to financial reporting including the process over requests for financing from railway operators. Additionally, we performed the following:

- We reviewed all borrowings, swaps and railway contracts signed in the period to ensure that they comply with internal policies and meet the matching principles. We also considered the key elements of the contracts to ensure that they met the criteria necessary for the use of the Fair Value Option
- We performed a reconciliation of the contract data for new borrowings, derivatives and equipment financing contracts to the treasury system data as per December 31, 2016 in order to ensure they are correctly reflected in the financial statements.
- We circularised all the counterparty rail operators to confirm the balances they owed and reconciled these results to the underlying data in the treasury system.



We identified and assessed the following risks that could lead to inaccurate financing matters:

- The equipment financing contracts may be identified as inappropriate, incorrect or incomplete.
- The matching principle regarding duration, interest rates and currencies between equipment financing contracts, financings and derivatives may be inappropriate or incorrect.

See Notes 3.3 and 9, 10 and 14 to the financial statements on pages 46 - 47 and 55 - 61.

• We reconciled and compared market input data (interest rates, FX-rates) with external data.

The substantive tests that we carried out and described above gave us sufficient audit evidence to address the aforementioned risks.

#### Other information in the annual report

The Board of Directors is responsible for the other information in the annual report. The other information comprises all information included in the annual report, but does not include the financial statements of EUROFIMA European Company for the Financing of Railroad Rolling Stock and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information in the annual report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information in the annual report and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Board of Directors for the financial statements

The Board of Directors is responsible for the preparation of the financial statements that give a true and fair view in accordance with IFRS, the accounting and valuation principles described in the annual report, the requirements of the international Convention for the establishment of the company and the Statutes, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs and Swiss Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:



- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
  is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on other legal and regulatory requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 SCO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.



We recommend that the financial statements submitted to you be approved.

PricewaterhouseCoopers AG

Ray Kunz Audit expert Auditor in charge

Basel, March 3, 2017

Matthias Sutter Audit expert



**EUROPIMA** Annual Report 2016

## Milestones in development

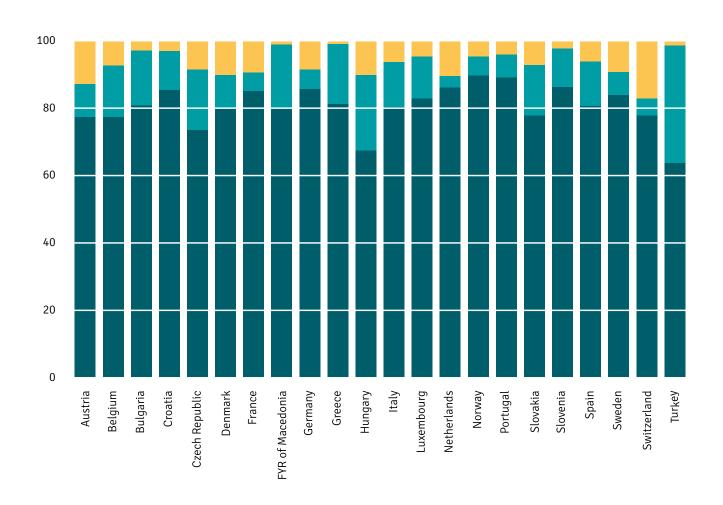
## Milestones in development

1957	First issue in Swiss francs		First issue in Polish zlotys
1961	First issue in Dutch guilders		First issue in Greek drachmas
1962	First share capital increase from 50 to 100 million	1999	First issue in euro
	Swiss francs		Admission of the Bulgarian State Railways (BDZ)
1964	First issue in Deutsche Mark	2001	Admission of the Railways of the Slovak Republic
1967	First issue in US dollars		(ŽSSK)
1970	Second share capital increase from 100 to 300		First domestic "Kangaroo" issue in Australiar
	million Swiss francs		dollars
1971	First issue in French francs	2002	First issue in Norwegian krona
	First issue in Luxembourg francs		Admission of the Railways of the Czech Republic ČD
1972	First issue in Belgian francs	2004	First US dollar 1 billion benchmark issue
1976	Third share capital increase from 300 to 500 million	2005	First issue in Mexican pesos
	Swiss francs		First issue in Turkish lira
1978	First issue in Yen in the "Samurai" market		First domestic "Maple" issue in Canadian dollars
1979	First issue in Austrian shillings	2006	First issue in Icelandic krona
1982	First issue in Sterling	2007	First Swiss franc 1 billion benchmark issue
1984	Extension of the duration of the company for	2008	First domestic "Kauri" issue in New Zealand dollars
	another 50 years, until 2056		First issue in the Japanese "Uridashi" market
	Fourth share capital increase from 500 to 750	2010	First euro 1 billion benchmark issue
	million Swiss francs	2013	First US dollar FRN 1 billion benchmark issue
1986	First issue in Italian lira		
1987	EUROFIMA opens the Spanish "Matador" market		
	First issue in Australian, Canadian and New		
	Zealand dollars		
1989	First issue in Swedish krona		
	First issue in Portuguese escudos		
1990	Fifth share capital increase from 750 to 1 050 million Swiss francs		
1992	Admission of the Hungarian State Railways (MÁV)		
1993	Sixth share capital increase from 1 050 to 2 100		
	million Swiss francs		
1994	Admission of the Croatian (HŽ) and the Slovenian		
	(SŽ) Railways		
1995	First issue in Hong Kong dollars		
1996	Admission of the Railways of Bosnia and		
	Herzegovina (ŽBH) and the Railways of the Former		
	Yugoslav Republic of Macedonia (CFARYM)		
1997	First issue in South African rand		
	Seventh share capital increase from 2 100 to 2 600		
	million Swiss francs		
1998	First issue in Czech koruna		

## Focus on

## Modal split of inland passenger transport

(% of total inland passenger-km)



**Passenger cars** 

Motor coaches, buses and trolley buses

**Trains** 









### EUROFIMA

Rittergasse 20 4051 Basel Switzerland

Tel.: +41 61 287 33 40 Fax: +41 61 287 32 40

www.eurofima.org