



# SUSTAINABLE AND RESPONSIBLE INVESTMENT MANAGEMENT

Treasury & Asset Management

March 2023



# AGENDA

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1. General Introduction
2. Treasury and Asset Management Activities
3. Contact Information

## GENERAL INTRODUCTION

# POSITIVE IMPACT ON THE RAILWAY SECTOR

Based on our non-profit maximizing mission, we finance railroad rolling stock to support development of **public passenger rail transportation** across Europe

With cost-effective, flexible and tailored financing solutions, we help our shareholders in 25 member states **to renew and modernize** their equipment

To date, we provided more than EUR 90 billion of loans and continue to be the funding source for **sustainable mobility solutions** in European regions and cities

Since 1956, we have connected **the financial markets and the railway companies** to generate positive social and environmental impact in the passenger transportation sector



# EUROFIMA AT A GLANCE

## #1

Efficient operations

Net profit  
EUR 17m

Balance sheet size  
EUR 15+bn

- Single Basel head office servicing European railways
- ~30 specialized employees

Figures as of year-end 2022

## #2

Sound financials

Liquid assets  
EUR 5+bn

Equity + callable capital  
EUR 3.5bn

- All assets are fully performing
- Robust liquidity position

Figures as of year-end 2022

## #3

Top external ratings

S&P Global Ratings

AA  
negative

MOODY'S INVESTORS SERVICE

Aa2  
stable

FitchRatings

AA  
stable

SUSTAINALYTICS

4.9  
negligible risk

ISS ESG

B-  
Prime

MSCI ESG RATINGS

AAA  
Leader

# OPERATING AS A HOLISTIC SUSTAINABLE ORGANIZATION

## Sustainable and public mission



Our mission is key to address the current environmental challenges. We provide millions of people with affordable transportation and with a positive environmental impact. Our business activities support:

- UN goals for sustainable development (Goals 9 and 11)
- EU environmental objective 1 on climate change mitigation
- EU Green deal targeting zero greenhouse gas emissions



## Sustainable and top-credit issuer

We are a frequent issuer of bonds with a dedicated Green bond program. As an issuer, we are recognized as:

- Top ESG rating assessments from external agencies<sup>1</sup>
- 100% climate-aligned issuer by the Climate Bond Initiative
- First clean transportation EU taxonomy aligned issuer

Our bonds are listed on the dedicated Luxembourg Green Exchange

## Sustainable and responsible investor

We commit ourselves to invest our assets in a sustainable and responsible manner based on the ESG integration framework:

- Norm-based screening
- ESG integration
- Engagement with investees

We are an official signatory of the UN Principles for Responsible Investment (PRI) and the UN Global Compact (UNGC)

<sup>1</sup>Sustainalytics: 4.9 (negligible risk), MSCI ESG: AAA (Leader) and ISS ESG: B- (Prime)

## TREASURY AND ASSET MANAGEMENT ACTIVITIES

# OUR TEN TREASURY AND ASSET MANAGEMENT PRINCIPLES

## PORTFOLIO MANAGEMENT



### Portfolio Objectives:

We define our objectives based on the rationale behind the dedicated portfolio which in turn depends upon the corresponding source of funding (i.e.; debt capital, equity capital, collateral for derivatives).



### Investment Strategy:

We build our investment strategy with regards to our objectives. We regularly assess the asset allocation and adapt our investments to changing market conditions.



### Implementation and Performance Measurement:

We invest our assets in line with our objectives, our investment strategy and within applicable limits. We measure our performance against benchmarks in order to monitor the achievement of our investment goals.



### Risks and Diversification:

We achieve our return targets while minimizing required risks and ensuring an appropriate diversification across instruments, maturities, currencies, sectors and regions. We only invest in instruments that we fully understand and are implementable in our systems.



### ESG Integration:

We commit ourselves to the inclusion of ESG considerations (i.e.; Environmental, Social and Governance) within our investment decisions according to the United Nations-supported Principles for Responsible Investment (PRI).

## GOVERNANCE



### Operational Excellence and Best Execution:

We implement efficient and comprehensive investment process. We realize our investment strategies in a cost-efficient manner, avoiding unnecessary trading and ensuring best execution.



### Innovation and Digitalization:

We foster creative ideas, enable critical thinking and maintain openness to innovations. We enable digital transformation and actively seek to improve processes via digital solutions.



### Education and Best Practice:

We view education as a life-long process that we facilitate with continuous training. We actively attend conferences and follow developments in the investment industry. We interact with our peers to share best practices.



### Relationship Management:

We provide equal information to all stakeholders with an open communication approach. We cultivate active and meaningful relationships with selected counterparties to establish fair, transparent and trustworthy long-term cooperation.



### Ethics and Reputation:

We always act in line with EUROFIMA's Code of Conduct to maintain the organization's reputation in the financial markets. We avoid conflicts of interest.



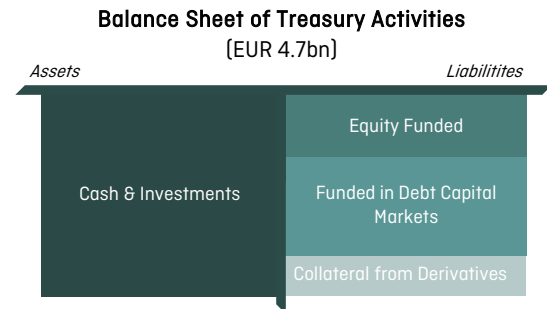
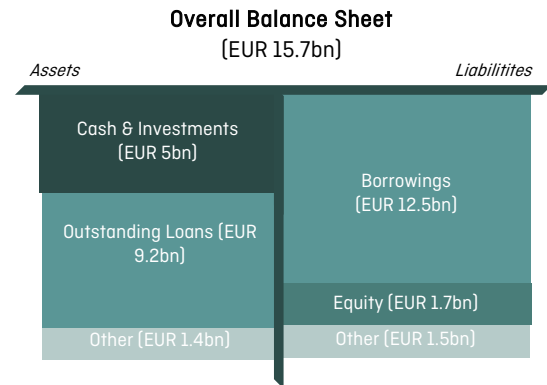
# INVESTMENT MANAGEMENT OVERVIEW

## Major tasks of the Treasury & Asset Management unit:

- Liquidity and investment management;
- Risk and asset-liability management;
- Support and participation in Capital Markets operations.

## Global portfolio characteristics:

- All portfolios are aligned to their purposes and the corresponding funding source;
- Fixed income investments only;
- Active investment management approach;
- Global limits on interest rate risk and credit risk under the Basel III risk-weighted asset framework;
- Foreign exchange risks are fully hedged;
- ESG Integration applied on 100% of assets.



# EQUITY FUNDED PORTFOLIO

## Source of funds

- Paid-in shareholder capital
- Reserves
- Retained profits

## Investment strategy

- Favourable long-term total return
- Capital preservation

## Accounting standard

- Amortized costs (AC) / Hold-to-maturity

## Portfolio investments in

- Distinct issuer names: 220+
- Countries: 30+
- Max tenor: 20 years
- ESG labelled bonds: 18%+

## Portfolio Manager

- Kristina Micic

## Equity Funded Portfolio (EUR 1.7bn)

<i>Assets</i>	<i>Liabilities</i>
<b>Instruments</b> Cash, Bonds	<b>Instruments</b> Equity
<b>Currencies</b> EUR, (CHF)	<b>Currencies</b> EUR
<b>Duration</b> Mid-term to long-term	
<b>Obligor credit rating</b> AAA to A-	

## Portfolio long-term targets

Modified duration	Risk-weighted assets	ESG scoring*
6.00 – 7.00%	EUR 275 m	Below 20.0

\* measured based on a third-party assessment by Sustainalytics (the lower the score, the fewer ESG risks)

# FUNDED LIQUIDITY PORTFOLIO

## Source of funds

- EUROFIMA bond issuance and Commercial Paper funded

## Investment strategy

- Guarantee EUROFIMA's liquidity needs at all times
- Fulfilment of internal and external liquidity requirements
- Short-term horizon, high quality investments
- Utilisation of cross-currency basis opportunities

## Portfolio investments in

- Focus on CHF and EUR domestic deposit market
- Opportunistic investments in USD, JPY, SEK and other currencies

## Portfolio Manager

- Eugen Dulaj

## Funded Liquidity Portfolio (EUR 2.5bn)

<i>Assets</i>	<i>Liabilities</i>
<p><b>Instruments</b> Cash, Money Market instruments, Deposits, (Bonds)</p> <p><b>Currencies</b> EUR, CHF, others</p> <p><b>Duration</b> Short-term</p> <p><b>Rating</b> A-1 / P-1</p>	<p><b>Instruments</b> Commercial Papers, Bonds</p> <p><b>Currencies</b> EUR, USD</p> <p><b>Duration</b> Short-term and mid-term</p>

## Portfolio long-term targets

Modified duration	Risk-weighted assets	ESG scoring*
0.25-0.35%	EUR 400 m	Below 20.0

\* measured based on a third-party assessment by Sustainalytics (the lower the score, the fewer ESG risks)

# MARGINING PORTFOLIO

## Source of funds

- Cash collateral received from counterparties versus the market values of all derivative instruments under Credit Support Annex (CSA) agreements

## Investment strategy

- Efficient management of the collateral received

## Portfolio investments in

- Focus on EUR deposit market

## Portfolio Manager

- Jan Scheidegger

## Margining Portfolio (EUR 0.6bn)

<i>Assets</i>	<i>Liabilities</i>
<b>Instruments</b> Cash, Deposits, (Money Market instruments)	<b>Instruments</b> Cash collateral
<b>Currencies</b> EUR	<b>Currencies</b> EUR
<b>Duration</b> Ultra short-term	<b>Duration</b> Short-term (overnight rate)
<b>Rating</b> A-1 /P-1	

## Portfolio long-term targets

Modified duration	Risk-weighted assets	ESG scoring*
N/A	N/A	N/A

\* measured based on a third-party assessment by Sustainalytics (the lower the score, the fewer ESG risks)

# ESG Integration Framework

Pillar 1

**Norm-based screening**

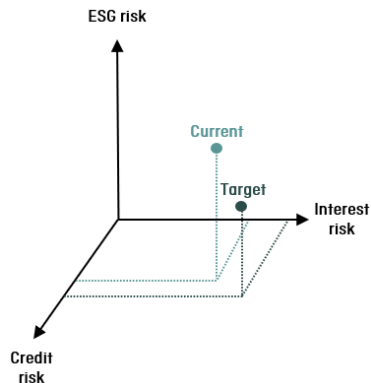
[compliance with the UN Global Compact]



Pillar 2

**ESG integration**

[ESG targets on portfolio level]



Pillar 3

**Engagement**

[dialogue with investees and counterparties]



## CONTACT INFORMATION

# ABOUT THE TREASURY & ASSET MANAGEMENT TEAM



**Jan Scheidegger**

*Junior Portfolio Manager & ESG Analyst*

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Jan is responsible for managing the Margining portfolio and is coordinating various sustainability-related projects at EUROFIMA, such as ESG ratings, supply chain & procurement policy, as well as marketing & webpage. Jan joined EUROFIMA in August 2022, starting a graduate programme in the Capital Markets Department and moving to Treasury & Asset Management team in March 2023. He previously gained experience at audit firms, auditing banks, and asset managers. In addition, he worked as a quantitative analyst in the asset management department of the Swiss National Bank.

Jan is Swiss and holds a Bachelor's degree in Economics from University of Basel and a Master's degree in Banking & Finance from University of St. Gallen (HSG).



**Kristina Micic**

*Portfolio Manager & ESG Analyst*

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Kristina is responsible for the management of the Equity Funded portfolio. She is a member of the Sustainability Committee leading a working stream on ESG integration. As part of Client Relationship Management, she takes care of the allocated shareholders. Since 2022, Kristina is also one of five EUROFIMA Values Ambassadors promoting an internal cultural shift. Before joining EUROFIMA, Kristina held vast positions in international organizations, among which are the Bank for International Settlements (BIS), the International Labour Organization (ILO), and the World Trade Organization (WTO).

Kristina is an Uzbek national. She is a Master of Science in International Economics & Public Policy from Uni Mainz (Germany) and a Bachelor of Science in Economics from Westminster University (UK). She is the holder of the ICMA Diploma in Securities and Derivatives, as well as the CFA Certificate in ESG Investing.



**Eugen Dulaj**

*Portfolio Manager & ESG Analyst*

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Eugen is responsible for the portfolio management of the Funded Liquidity portfolio as well as asset-liability, foreign exchange and liquidity risk management. He is committed to foster sustainability in EUROFIMA's investment and funding activities. Prior to joining EUROFIMA, Eugen worked as Financial Analyst for banking supervision and as a Senior Portfolio Manager at Central Bank of Albania, where he was responsible for managing foreign exchange reserves.

Eugen is Albanian and has an international educational background: a bachelor degree in Banking and Finance and a master degree in International Finance and Risk Management from La Sapienza University of Rome, Italy. In addition, he holds the Chartered Financial Analyst (CFA) designation.

## LINKS AND REFERENCES

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Convention: [FRENCH](#), [GERMAN](#) and [ENGLISH](#) (translation)

Statutes: [FRENCH](#), [GERMAN](#) and [ENGLISH](#) (translation)

Annual Reports: [2022](#), [2021](#), [2020](#), [2019](#), [older](#)

Governance: [Treasury Policy](#)

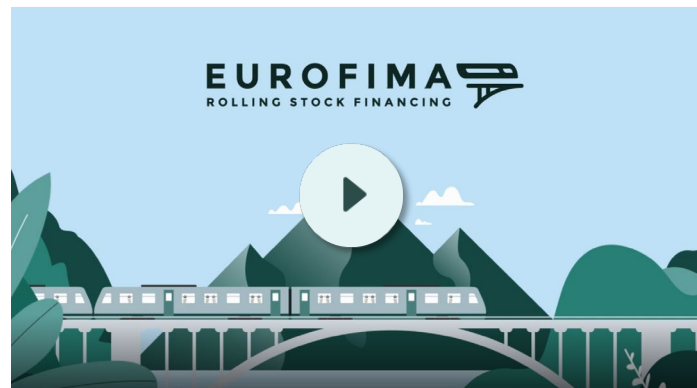
Treasury Strategy: [Quarterly](#)

Credit Ratings: [S&P](#), [Moody's](#), [Fitch](#)

ESG Ratings: [Sustainalytics](#), [ISS ESG](#), [MSCI ESG](#), [Luxembourg Green Exchange status](#)

Sustainability at EUROFIMA: [Overview](#)

Signatory: [UNGC](#), [UNPRI](#)



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