

EUROFIMA (European Company for the Financing of Railroad Rolling Stock) is a supranational organization based in Basel, Switzerland. EUROFIMA fulfils a not-for-profit mission to support the development of rail and rail-based transport serving a public-service mission in Europe. It provides long-term and cost-effective financing solutions to its shareholders and eligible customers, supporting the renewal, modernization and expansion of rolling stock and related public transport assets.

As of 1 October 2026 – or by arrangement – we are looking for a

Manager Structured Finance (Rail/Public Transport) 80%-100% Business Development Unit

Responsibilities and Impact:

Origination, Structuring and Execution:

- Lead the structuring and execution of public transport structured finance transactions, including loans, leases and other tailored financing solutions in line with EUROFIMA's mandate
- Analyze proposed transactions to assess financial viability, risk profile and compliance with credit policies; prepare transaction analyses and credit proposals in close cooperation with Risk Management, including financial modelling and cash-flow analysis, and other departments
- Develop term sheets and coordinate the financing documentation with internal and external legal counsel
- Support funding, hedging and maturity-matching activities in cooperation with Front Office, ensuring alignment with ALM considerations
- In general, develop and extend EUROFIMA's structured finance product toolkit

Business Development:

- Contribute to the development of new customer relationships and build a pipeline of structured deals, while helping to strengthen existing client relationships
- Support marketing and outreach efforts by contributing to presentations and discussions with shareholders and eligible customers, including public transport authorities, operators, lessors and, where relevant, manufacturers and other sector participants
- Participate in conferences, industry events and meetings with public transport stakeholders, supporting other colleagues in representing the organization
- Monitor market developments in the European public transport sector, conduct sector research, prepare internal reports, and help maintain relevant data, statistics and documentation relating to markets, customers and transactions

Qualifications and Experience:

- Bachelor's or master's degree in finance, economics, business administration or any similar subject, additional professional qualifications are an advantage
- Proven experience in origination and structuring of asset-based financing or structured finance deals, with strong negotiation skills in an international context
- At least 3 years of relevant professional experience in banking, leasing or a similar financial institution, ideally in rail finance, infrastructure finance or structured asset finance
- Solid understanding of the public transport sector, including rolling stock economics, long asset lives, public-sector frameworks and credit structures
- Strong analytical capabilities, including the ability to understand, assess and challenge financial models, cash-flow projections and credit risks
- Good knowledge of financing documentation and contractual frameworks
- Excellent command of English (written and spoken); additional European languages are an asset
- High level of reliability, ability to work under deadline pressure and manage multiple transactions in parallel
- Collaborative mindset and ability to work effectively within cross-functional deal teams
- Willingness to travel as required

About the Job:

The assignment is permanent. You will work in our new offices at Meret Oppenheim Platz 1 C in Basel close to the main train station, in a hybrid working model. We look forward to receiving your complete application including your motivation at Jobs@Eurofima.org. Applications via recruiting agencies will not be considered.

About us:

EUROFIMA as an equal opportunity employer is committed to creating a diverse environment and supporting working arrangements. At EUROFIMA, we work in small interactive teams and foster an environment for fast learners who are eager to create an impact with their daily work. From day one, you will assume an important level of responsibility and independence to achieve our investment objectives. We offer an international work environment and support our staff with their development through relevant training.

The Business Development and the Front Office units are responsible for the business development, i.e., the acquisition and onboarding of new shareholders or new financings, the interaction with stakeholders in the railway market and for funding (i.e., Green Bonds, Bonds, Commercial Paper) in international capital markets and managing the EUR 15+ billion debt portfolio as well as for investor relations and relationships with international investment banks. We promote ourselves as an investment in sustainable mobility and are a regular issuer of green bonds.

If you have any questions concerning the position, please contact Jobs@Eurofima.org.